

## Section 1: 10-Q (FORM 10-Q)

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended March 31, 2019

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: **0-15536**

## CODORUS VALLEY BANCORP, INC.

(Exact name of registrant as specified in its charter)

Pennsylvania

(State or other jurisdiction of  
incorporation or organization)

23-2428543

(I.R.S. Employer  
Identification No.)

105 Leader Heights Road, P.O. Box 2887, York, Pennsylvania 17405

(Address of principal executive offices) (Zip code)

717-747-1519

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year,  
if changed since the last report.)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, \$2.50 par value	CVLY	NASDAQ Global Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. On May 1, 2019, 9,455,313 shares of common stock, par value \$2.50, were outstanding.

Codorus Valley Bancorp, Inc.  
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**PART I - FINANCIAL INFORMATION**

**Item 1. Financial Statements**

Codorus Valley Bancorp, Inc.  
Consolidated Balance Sheets

<i>(dollars in thousands, except per share data)</i>	<b>(Unaudited) March 31, 2019</b>	<b>December 31, 2018</b>
<b>Assets</b>		
Interest bearing deposits with banks	\$ 73,835	\$ 69,103
Cash and due from banks	20,450	27,679
Total cash and cash equivalents	94,285	96,782
Securities, available-for-sale	149,168	149,593
Restricted investment in bank stocks, at cost	5,322	5,922
Loans held for sale	4,778	4,127
Loans (net of deferred fees of \$3,699 - 2019 and \$3,722 - 2018)	1,494,962	1,485,680
Less-allowance for loan losses	(20,081)	(19,144)
Net loans	1,474,881	1,466,536
Premises and equipment, net	27,137	24,724
Operating leases right-of-use assets	2,684	0
Goodwill	2,301	2,301
Other assets	64,413	57,495
<b>Total assets</b>	<b>\$ 1,824,969</b>	<b>\$ 1,807,480</b>
<b>Liabilities</b>		
Deposits		
Noninterest bearing	\$ 253,114	\$ 252,777
Interest bearing	1,249,763	1,242,503
Total deposits	1,502,877	1,495,280
Short-term borrowings	6,830	7,022
Long-term debt	116,779	115,310
Operating leases liabilities	2,864	0
Other liabilities	12,812	11,122
<b>Total liabilities</b>	<b>1,642,162</b>	<b>1,628,734</b>
<b>Shareholders' equity</b>		
Preferred stock, par value \$2.50 per share; 1,000,000 shares authorized; 0 shares issued and outstanding		
	0	0
Common stock, par value \$2.50 per share; 30,000,000 shares authorized; shares issued: 9,458,193 at March 31, 2019 and 9,451,547 at December 31, 2018; and shares outstanding: 9,457,383 at March 31, 2019 and 9,451,547 at December 31, 2018		
	23,646	23,629
Additional paid-in capital	134,775	134,506
Retained earnings	25,217	22,837
Accumulated other comprehensive loss	(827)	(2,226)
Treasury stock, at cost; 810 shares at March 31, 2019	(4)	0
<b>Total shareholders' equity</b>	<b>182,807</b>	<b>178,746</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,824,969</b>	<b>\$ 1,807,480</b>

See accompanying notes.

Codorus Valley Bancorp, Inc.  
Consolidated Statements of Income  
Unaudited

<i>(dollars in thousands, except per share data)</i>	Three months ended March 31,	
	2019	2018
<b>Interest income</b>		
Loans, including fees	\$ 19,510	\$ 17,497
Investment securities:		
Taxable	676	566
Tax-exempt	209	281
Dividends	119	123
Other	362	126
Total interest income	20,876	18,593
<b>Interest expense</b>		
Deposits	4,620	2,632
Federal funds purchased and other short-term borrowings	9	15
Long-term debt	716	601
Total interest expense	5,345	3,248
Net interest income	15,531	15,345
<b>Provision for loan losses</b>	1,050	200
Net interest income after provision for loan losses	14,481	15,145
<b>Noninterest income</b>		
Trust and investment services fees	840	790
Income from mutual fund, annuity and insurance sales	235	314
Service charges on deposit accounts	1,158	1,103
Income from bank owned life insurance	367	241
Other income	409	326
Gain on sales of loans held for sale	218	443
Loss on sales of securities	(4)	0
Total noninterest income	3,223	3,217
<b>Noninterest expense</b>		
Personnel	7,706	7,812
Occupancy of premises, net	963	871
Furniture and equipment	772	814
Postage, stationery and supplies	184	172
Professional and legal	109	180
Marketing	349	408
FDIC insurance	237	168
Debit card processing	323	288
Charitable donations	845	1,509
Telecommunications	126	237
External data processing	556	447
Foreclosed real estate including provision for losses	87	9
Other	304	342
Total noninterest expense	12,561	13,257
Income before income taxes	5,143	5,105
<b>Provision for income taxes</b>	1,052	1,022
Net income	\$ 4,091	\$ 4,083
Net income per share, basic	\$ 0.43	\$ 0.44
Net income per share, diluted	\$ 0.43	\$ 0.43

See accompanying notes.

Codorus Valley Bancorp, Inc.  
Consolidated Statements of Comprehensive Income  
Unaudited

<i>(dollars in thousands)</i>	Three months ended March 31,	
	2019	2018
<b>Net income</b>	\$ 4,091	\$ 4,083
<b>Other comprehensive income (loss):</b>		
Securities available for sale:		
Net unrealized holding gains (losses) arising during the period (net of tax expense (benefit) of \$370 and \$(475), respectively)	1,396	(1,788)
Reclassification adjustment for losses included in net income (net of tax benefit of \$1 and \$0, respectively) (a) (b)	3	0
Net unrealized gains (losses)	1,399	(1,788)
<b>Comprehensive income</b>	<b>\$ 5,490</b>	<b>\$ 2,295</b>

(a) Amounts are included in net gain on sales of securities on the Consolidated Statements of Income within noninterest income.

(b) Income tax amounts are included in the provision for income taxes on the Consolidated Statements of Income.

See accompanying notes.

Codorus Valley Bancorp, Inc.  
Consolidated Statements of Cash Flows  
Unaudited

<i>(dollars in thousands)</i>	Three months ended March 31,	
	2019	2018
<b>Cash flows from operating activities</b>		
Net income	\$ 4,091	\$ 4,083
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation/amortization	651	591
Net amortization of premiums on securities	65	120
Amortization of deferred loan origination fees and costs	(229)	(439)
Amortization of operating lease right of use assets	166	0
Provision for loan losses	1,050	200
Increase in bank owned life insurance	(367)	(241)
Originations of mortgage loans held for sale	(7,627)	(7,683)
Originations of SBA loans held for sale	(1,595)	(4,403)
Proceeds from sales of mortgage loans held for sale	7,948	8,561
Proceeds from sales of SBA loans held for sale	791	3,957
Gain on sales of mortgage loans held for sale	(165)	(198)
Gain on sales of SBA loans held for sale	(53)	(245)
Gain on disposal of premises and equipment	(11)	(18)
Loss on sales of securities, available-for-sale	4	0
Stock-based compensation	135	230
Decrease in interest receivable	370	349
(Increase) in other assets	(647)	(58)
Increase (decrease) in interest payable	142	(50)
Increase in other liabilities	539	2,062
Net cash provided by operating activities	5,258	6,818
<b>Cash flows from investing activities</b>		
Purchases of securities, available-for-sale	(8,448)	(1,519)
Maturities, repayments and calls of securities, available-for-sale	5,561	5,941
Sales of securities, available-for-sale	6,017	0
Net decrease in restricted investment in bank stock	600	208
Net increase in loans made to customers	(9,166)	(23,577)
Purchases of premises and equipment	(1,759)	(502)
Investment in bank owned life insurance	(6,600)	0
Proceeds from sales of foreclosed real estate	0	97
Net cash used in investing activities	(13,795)	(19,352)
<b>Cash flows from financing activities</b>		
Net (decrease) increase in demand and savings deposits	(20,669)	19,781
Net increase (decrease) in time deposits	28,266	(1,735)
Net (decrease) increase in short-term borrowings	(192)	4,220
Repayment of long-term debt	0	(10,000)
Cash dividends paid to shareholders	(1,512)	(1,381)
Issuance of stock	147	318
Net cash provided by financing activities	6,040	11,203
Net (decrease) in cash and cash equivalents	(2,497)	(1,331)
Cash and cash equivalents at beginning of year	96,782	79,524
Cash and cash equivalents at end of period	\$ 94,285	\$ 78,193

See accompanying notes.

Codorus Valley Bancorp, Inc.  
Consolidated Statements of Changes in Shareholders' Equity  
Unaudited

<i>(dollars in thousands, except per share data)</i>	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total
Balance, January 1, 2019	\$ 0	\$ 23,629	\$ 134,506	\$ 22,837	\$ (2,226)	\$ 0	\$ 178,746
Net income				4,091			4,091
Other comprehensive income, net of tax					1,399		1,399
Cash dividends (\$0.160 per share)				(1,512)			(1,512)
Adoption of ASC topic 842 (leases)				(199)			(199)
Stock-based compensation			135				135
Forfeiture of restricted stock and withheld shares			2			(4)	(2)
Issuance and reissuance of stock:							
6,646 shares under the dividend reinvestment and stock purchase plan		17	132				149
<b>Balance, March 31, 2019</b>	<b>\$ 0</b>	<b>\$ 23,646</b>	<b>\$ 134,775</b>	<b>\$ 25,217</b>	<b>\$ (827)</b>	<b>\$ (4)</b>	<b>\$ 182,807</b>
Balance, January 1, 2018	\$ 0	\$ 22,265	\$ 120,052	\$ 22,860	\$ (958)	\$ 0	\$ 164,219
Net income				4,083			4,083
Other comprehensive loss, net of tax					(1,788)		(1,788)
Cash dividends (\$0.148 per share, adjusted)				(1,381)			(1,381)
Stock-based compensation			230				230
Forfeiture of restricted stock						(63)	(63)
Issuance and reissuance of stock:							
5,518 shares under the dividend reinvestment and stock purchase plan		9	76			57	142
13,736 shares under the stock option plan		34	205				239
1,816 shares of stock-based compensation awards		5	(5)				0
<b>Balance, March 31, 2018</b>	<b>\$ 0</b>	<b>\$ 22,313</b>	<b>\$ 120,558</b>	<b>\$ 25,562</b>	<b>\$ (2,746)</b>	<b>\$ (6)</b>	<b>\$ 165,681</b>

See accompanying notes.



## Note 1—Summary of Significant Accounting Policies

### Nature of Operations and Basis of Presentation

The accompanying consolidated balance sheet at December 31, 2018 has been derived from audited financial statements, and the unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information, the instructions to Form 10-Q, and FASB Accounting Standards Codification (ASC) 270. Accordingly, the interim financial statements do not include all of the financial information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the interim consolidated financial statements include all adjustments necessary to present fairly the financial condition and results of operations for the reported periods, and all such adjustments are of a normal and recurring nature.

Codorus Valley Bancorp, Inc. (“Corporation” or “Codorus Valley”) is a one-bank holding company headquartered in York, Pennsylvania that provides a full range of banking services through its subsidiary, PeoplesBank, A Codorus Valley Company (“PeoplesBank” or “Bank”). PeoplesBank operates three wholly-owned subsidiaries as of March 31, 2019. Codorus Valley Financial Advisors, Inc. d/b/a PeoplesWealth Advisors, which sells nondeposit investment products in Pennsylvania; SYC Settlement Services, Inc., which provides real estate settlement services and Codorus Valley Financial Advisors, Inc. d/b/a PeoplesWealth Advisors, which sells nondeposit investment products in Maryland. In addition, PeoplesBank may periodically create nonbank subsidiaries for the purpose of temporarily holding foreclosed properties pending the liquidation of these properties. PeoplesBank operates under a state charter and is subject to regulation by the Pennsylvania Department of Banking and Securities, and the Federal Deposit Insurance Corporation. The Corporation is subject to regulation by the Federal Reserve Board and the Pennsylvania Department of Banking and Securities.

The consolidated financial statements include the accounts of Codorus Valley and its wholly-owned bank subsidiary, PeoplesBank, and a wholly-owned nonbank subsidiary, SYC Realty Company, Inc. SYC Realty was inactive during the period ended March 31, 2019. The accounts of CVB Statutory Trust No. 1 and No. 2 are not included in the consolidated financial statements as discussed in Note 7—Short-Term Borrowings and Long-Term Debt. All significant intercompany account balances and transactions have been eliminated in consolidation. The accounting and reporting policies of Codorus Valley and subsidiaries conform to accounting principles generally accepted in the United States of America and have been followed on a consistent basis.

These consolidated statements should be read in conjunction with the notes to the audited consolidated financial statements contained in the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2018.

The results of operations for the three months ended March 31, 2019 are not necessarily indicative of the results to be expected for the full year.

In accordance with FASB ASC 855, the Corporation evaluated the events and transactions that occurred after the balance sheet date of March 31, 2019 and through the date these consolidated financial statements were issued, for items of potential recognition or disclosure.

## **Loans**

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at their outstanding unpaid principal balances less amounts charged off, net of an allowance for loan losses and any deferred fees or costs. Interest income is accrued on the unpaid principal balance. Generally, loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the yield (interest income) over the contractual life of the loan. The loans receivable portfolio is segmented into commercial and consumer loans. Commercial loans consist of the following industry classes: builder & developer, commercial real estate investor, residential real estate investor, hotel/motel, wholesale & retail, agriculture, manufacturing and all other. Consumer loans consist of the following classes: residential mortgage, home equity and all other.

Generally, for all classes of loans receivable, the accrual of interest is discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectability of principal or interest, even though the loan may be currently performing. A past due loan may remain on accrual status if it is in the process of collection and well secured. When a loan is placed on nonaccrual status, unpaid interest credited to income in the current year is reversed and unpaid interest accrued in prior years is charged against the allowance for loan losses. Interest received on nonaccrual loans, including impaired loans, generally is either applied against principal or reported as interest income, according to the Corporation's judgment as to the collectability of principal. Generally, nonaccrual loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time, generally six months, and the ultimate collectability of the total contractual principal and interest is no longer in doubt. The past due status of all classes of loans receivable is determined based on contractual due dates for loan payments.

## **Allowance for Loan Losses**

The allowance for loan losses represents the Corporation's estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The allowance for loan losses is increased by the provision for loan losses, and decreased by charge-offs, net of recoveries. Loans deemed to be uncollectable are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance. All, or part, of the principal balance of loans receivable are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. While the Corporation attributes a portion of the allowance to individual loans and groups of loans that it evaluates and determines to be impaired, the allowance is available to cover all charge-offs that arise from the loan portfolio.

The allowance for loan losses is maintained at a level considered by management to be adequate to provide for losses that can be reasonably anticipated. The Corporation performs a quarterly evaluation of the adequacy of the allowance. The allowance is based on the Corporation's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as impaired, generally nonaccrual loans and troubled debt restructurings. For loans that are classified as impaired, an allowance is established when the collateral value (or discounted cash flows or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers pools of loans by loan class, including commercial loans not considered impaired, as well as smaller balance homogeneous loans such as residential real estate, home equity and other consumer loans. These pools of loans are evaluated for loss exposure based upon historical loss rates for each of these classes of loans, adjusted for qualitative (environmental) risk factors. Historical loss rates are based on a two year rolling average of net charge-offs. Qualitative risk factors that supplement historical losses in the evaluation of loan pools are shown below. Each factor is assigned a value to reflect improving, stable or declining conditions based on the Corporation's best judgment using relevant information available at the time of the evaluation.

- Changes in national and local economies and business conditions
- Changes in the value of collateral for collateral dependent loans
- Changes in the level of concentrations of credit
- Changes in the volume and severity of classified and past due loans
- Changes in the nature and volume of the portfolio
- Changes in collection, charge-off, and recovery procedures
- Changes in underwriting standards and loan terms
- Changes in the quality of the loan review system
- Changes in the experience/ability of lending management and key lending staff
- Regulatory and legal regulations that could affect the level of credit losses
- Other pertinent environmental factors

The unallocated component is maintained to cover uncertainties that could affect the Corporation's estimate of probable losses. For example, increasing credit risks and uncertainties, not yet reflected in current leading indicators, associated with prolonged low economic growth, or recessionary business conditions for certain industries or the broad economy, or the erosion of real estate values, represent risk factors, the occurrence of any or all of which can adversely affect a borrowers' ability to service their loans. The unallocated component of the allowance also reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the loan portfolio, including the unpredictable timing and amounts of charge-offs and related historical loss averages, and specific-credit or broader portfolio future cash flow value and collateral valuation uncertainties which could negatively impact unimpaired portfolio loss factors.

As disclosed in Note 4—Loans, the Corporation engages in commercial and consumer lending. Loans are made within the Corporation's primary market area and surrounding areas, and include the purchase of whole loan or participation interests in loans from other financial institutions. Commercial loans, which pose the greatest risk of loss to the Corporation, whether originated or purchased, are generally secured by real estate. Within the broad commercial loan segment, the builder & developer and commercial real estate investor loan classes generally present a higher level of risk than other commercial loan classifications. This greater risk is due to several factors, including the concentration of principal in a limited number of loans and borrowers, the effect of general economic conditions on income producing properties, unstable real estate prices and the dependency upon successful construction and sale or operation of the real estate project. Within the consumer loan segment, junior (i.e., second) liens present a higher risk to the Corporation because economic and housing market conditions can adversely affect the underlying value of the collateral, which could render the Corporation under-secured or unsecured. In addition, economic and housing market conditions can adversely affect the ability of some borrowers to service their debt.

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered in determining impairment include payment status and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The Corporation determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Loans that are deemed impaired are evaluated for impairment loss based on the net realizable value of the collateral, as applicable. Loans that are not collateral dependent will rely on the present value of expected future cash flows discounted at the loan's effective interest rate to determine impairment loss. Large groups of smaller balance homogeneous loans such as residential mortgage loans, home equity loans and other consumer loans are collectively evaluated for impairment, unless they are classified as impaired.

An allowance for loan losses is established for an impaired commercial loan if its carrying value exceeds its estimated fair value. For commercial loans secured by real estate, estimated fair values are determined primarily through third-party appraisals of the underlying collateral. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated certified appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the most recent appraisal and the condition of the property. Appraisals are generally discounted to provide for selling costs and other factors to determine an estimate of the net realizable value of the property. For commercial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower's financial statements, inventory reports, accounts receivable aging or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets. In instances when specific consumer related loans become impaired, they may be partially or fully charged off, which obviates the need for a specific allowance.

Loans whose terms are modified are classified as troubled debt restructurings if the Corporation grants borrowers experiencing financial difficulties concessions that it would not otherwise consider. Concessions granted under a troubled debt restructuring may involve an interest rate that is below the market rate given the associated credit risk of the loan or an extension of a loan's stated maturity date. Loans classified as troubled debt restructurings are designated as impaired. Non-accrual troubled debt restructurings are restored to accrual status if principal and interest payments, under the modified terms, are current for a reasonable period of time, generally six consecutive months after modification and future payments are reasonably assured.

Banking regulatory agencies, as an integral part of their examination process, periodically review the Corporation's allowance for loan losses and may require the Corporation to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to the Corporation. Based on an analysis of the loan portfolio, the Corporation believes that the level of the allowance for loan losses at March 31, 2019 is adequate.

#### **Foreclosed Real Estate**

Foreclosed real estate, included in other assets, is comprised of property acquired through a foreclosure proceeding or property that is acquired through in-substance foreclosure. Foreclosed real estate is initially recorded at fair value minus estimated costs to sell at the date of foreclosure, establishing a new cost basis. Any difference between the carrying value and the new cost basis is charged against the allowance for loan losses. Appraisals, obtained from an independent third party, are generally used to determine fair value. After foreclosure, management reviews valuations at least quarterly and adjusts the asset to the lower of cost or fair value minus estimated costs to sell through a valuation allowance or a write-down. Costs related to the improvement of foreclosed real estate are generally capitalized until the real estate reaches a saleable condition subject to fair value limitations. Revenue and expense from operations and changes in the valuation allowance are included in noninterest expense. When a foreclosed real estate asset is ultimately sold, any gain or loss on the sale is included in the income statement as a component of noninterest expense. At both March 31, 2019 and December 31, 2018, there was \$1,755,000 of foreclosed real estate, which included \$18,000 of residential real estate. Included within loans receivable as of March 31, 2019 was a recorded investment of \$255,000 of consumer mortgage loans secured by residential real estate properties, for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdiction.

### Mortgage Servicing Rights

The mortgage servicing rights (MSRs) associated with the sold loans are included in other assets on the consolidated balance sheets at an amount equal to the estimated fair value of the contractual rights to service the mortgage loans. The MSR asset is amortized as a reduction to servicing income. The MSR asset is evaluated periodically for impairment and carried at the lower of amortized cost or fair value. A third party calculates fair value by discounting the estimated cash flows from servicing income using a rate consistent with the risk associated with these assets and an expected life commensurate with the expected life of the underlying loans. In the event that the amortized cost of the MSR asset exceeds the fair value of the asset, a valuation allowance would be established through a charge against servicing income. Subsequent fair value evaluations may determine that impairment has been reduced or eliminated, in which case the valuation allowance would be reduced through a credit to earnings. At March 31, 2019, the balance of residential mortgage loans serviced for third parties was \$104,621,000 compared to \$98,852,000 at December 31, 2018.

<i>(dollars in thousands)</i>	Three months ended	
	March 31,	
	2019	2018
Amortized cost:		
Balance at beginning of period	\$ 925	\$ 672
Originations of mortgage servicing rights	50	68
Amortization expense	(36)	(25)
Valuation allowance	(17)	0
Balance at end of period	\$ 922	\$ 715

### Goodwill and Core Deposit Intangible Assets

Goodwill arising from acquisitions is not amortized, but is subject to an annual impairment test. This test consists of a qualitative analysis. If the Corporation determines events or circumstances indicate that it is more likely than not that goodwill is impaired, a quantitative analysis must be completed. Analyses may also be performed between annual tests. Significant judgment is applied when goodwill is assessed for impairment. This judgment includes developing cash flow projections, selecting appropriate discount rates, identifying relevant market comparables, incorporating general economic and market conditions, and selecting an appropriate control premium. The Corporation completes its annual goodwill impairment test on October 1<sup>st</sup> of each year. Based upon a qualitative analysis of goodwill, the Corporation concluded that the amount of recorded goodwill was not impaired as of October 1, 2018.

Core deposit intangibles represent the value assigned to demand, interest checking, money market, and savings accounts acquired as part of an acquisition. The core deposit intangible value represents the future economic benefit of potential cost savings from acquiring core deposits as part of an acquisition compared to the cost of alternative funding sources and the alternative cost to grow a similar core deposit base. The core deposit intangible asset resulting from the merger with Madison Bancorp, Inc. was determined to have a definite life and is being amortized using the sum of the years' digits method over ten years. All intangible assets must be evaluated for impairment if certain events or changes in circumstances occur. Any impairment write-downs would be recognized as expense on the consolidated statements of income.

At March 31, 2019, the Corporation does not have any indicators of potential impairment of either goodwill or core deposit intangibles.

### **Revenue from Contracts with Customers**

Revenue from contracts with customers that are required to be recognized under FASB ASC Topic 606 - Revenue from Contracts with Customers (ASC 606) is measured based on consideration specified in a contract with a customer, and excludes any sales incentives and amounts collected on behalf of third parties. The Corporation recognizes revenue when it satisfies a performance obligation by transferring control over a product or service to a customer.

The majority of the Corporation's revenue-generating transactions are not within the scope of ASC 606, including revenue generated from financial instruments, such as our loans, letters of credit, derivatives and investment securities, as well as revenue related to our mortgage servicing activities, as these activities are subject to other U.S. Generally Accepted Accounting Principles (GAAP) discussed elsewhere within our disclosures. Descriptions of our revenue-generating activities that are within the scope of ASC 606, which are presented in our consolidated statements of income as components of non-interest income are as follows:

**Trust and investment service fees** – The Corporation provides trust, investment management custody and irrevocable life insurance trust services to customers. Such services are rendered in accordance with the underlying contracts for which fees are earned. The Corporation's performance obligations are generally satisfied, and the related revenue recognized, over the period in which the service is provided. Payment for services rendered is primarily received in the following month.

**Income from mutual fund, annuity and insurance sales** – The Corporation sells mutual funds, annuity and insurance products to its customers. The Corporation's performance obligation is met upon the signing of the product agreement and, in certain cases, a time component may exist when the customer has the right to rescind the agreement with or without penalty. The Corporation recognizes revenues upon delivery of the product or service unless there is a time component in which case revenues are recognized utilizing the expected value method. Payment for services rendered is primarily received in the following month.

**Service charges on deposits accounts** – These represent general service fees for monthly account maintenance and activity- or transaction based fees and consist of transaction-based revenue, time-based revenue (service period), item-based revenue or some other individual attribute-based revenue. Other service charges include revenue from processing wire transfers, cashier's checks and other services. Revenue is recognized when the performance obligation is completed which is generally monthly for account maintenance services or when a transaction has been completed. Payment for service charges on deposit accounts is primarily received immediately or in the following month through a direct charge to the customers' accounts.

**Other noninterest income** – The Corporation evaluated individual components of other noninterest income, such as credit card merchant fees, credit and gift card fees and ATM fees. Debit card income is primarily comprised of interchange fees earned whenever the Corporation's debit cards are processed through payment networks, such as Visa. Credit and gift card income is realized through a third party provider who issues credits as private label in the Corporation's name. ATM fees are primarily generated when a non-Corporation cardholder uses a Corporation ATM. The income is primarily comprised as a percentage of interchange fees earned whenever the issuer's card is processed through card payment networks, such as Visa or Pulse. Merchant services income is realized through a third party service provider who is contracted by the Corporation under a referral arrangement. Such fees represent fees charged to merchants to process their debit card transactions. The Corporation's performance obligation for these fees are largely satisfied, and related revenue recognized, when the services are rendered or upon completion. Payment is typically received within a one to three day lag or in the following month.

## Per Share Data

All per share computations include the effect of stock dividends distributed. The computation of net income per share is provided in the table below.

<i>(in thousands, except per share data)</i>	Three months ended	
	March 31,	
	2019	2018
Net income	\$ 4,091	\$ 4,083
Weighted average shares outstanding (basic)	9,455	9,359
Effect of dilutive stock options	66	96
Weighted average shares outstanding (diluted)	9,521	9,455
Basic earnings per share	\$ 0.43	\$ 0.44
Diluted earnings per share	\$ 0.43	\$ 0.43
Anti-dilutive stock options excluded from the computation of earnings per share	30	16

## Comprehensive Income

Accounting principles generally accepted in the United States require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the shareholders' equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

## Cash Flow Information

For purposes of the statements of cash flows, the Corporation considers interest bearing deposits with banks, cash and due from banks, and federal funds sold to be cash and cash equivalents.

Supplemental cash flow information is provided in the table below.

<i>(dollars in thousands)</i>	Three months ended	
	March 31,	
	2019	2018
Cash paid during the period for:		
Income taxes	\$ 300	\$ 0
Interest	\$ 5,203	\$ 3,298
Noncash investing and financing activities:		
Initial recognition of financing lease right-of-use assets	\$ 1,358	\$ 0
Initial recognition of financing lease liabilities	\$ 1,480	\$ 0
Initial recognition of operating lease right-of-use assets	\$ 2,958	\$ 0
Initial recognition of operating lease liabilities	\$ 3,035	\$ 0
Increase in other liabilities for purchase of securities settling after quarter end	\$ 1,004	\$ 0

## Recent Accounting Pronouncements

### *Pronouncements Adopted in 2019*

In February 2016, the FASB issued ASU 2016-02, Leases and in July 2018 issued ASU 2018-10 and ASU 2018-11, Codification Improvements to Topic 842, Leases. From the lessee's perspective, the new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement for a lessee. From the lessor's perspective, the new standard requires a lessor to classify leases as either sales-type, finance or operating. A lease will be treated as a sale if it transfers all of the risks and rewards, as well as control of the underlying asset, to the lessee. If risks and rewards are conveyed without the transfer of control, the lease is treated as a financing lease. If the lessor doesn't convey risks and rewards or control, an operating lease results. The new standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. A modified retrospective transition approach is required for lessors for sales-type, direct financing, and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Corporation adopted the new standard effective January 1, 2019, which resulted in an increase in assets to recognize the present value of the lease obligations (right-of-use assets) with a corresponding increase in liabilities as discussed in Note 8-Leases. The adoption did not have an overall material impact on the Corporation's consolidated financial statements of income.

In July 2018, the FASB issued ASU 2018-07, Improvements to Nonemployee Share-Based Payment Accounting. This standard expands the scope of Topic 718, Compensation – Stock Compensation to include share-based payment transactions for acquiring goods and services from nonemployees. This standard requires application of Topic 718 to nonemployee awards for specific guidance on inputs to an option pricing model and the attribution of costs (that is, the period of time over which share-based payment awards vest and the pattern of cost recognition over that period). The amendments in the Update are effective for fiscal years beginning after December 15, 2018, including interim periods within that fiscal year. The Corporation adopted the new standard on January 1, 2019 and the adoption of this standard did not have a material impact on the Corporation's consolidated financial statements.

### *Pronouncements Not Yet Effective*

In January 2017, the FASB issued ASU 2017-04, Intangibles – Goodwill and Other (Topic 350). This standard simplifies the test for goodwill impairment by eliminating the requirement to calculate the implied fair value of goodwill, which currently is Step 2 of the goodwill impairment test. Instead, the goodwill impairment test will consist of a single quantitative step comparing the fair value of the reporting unit with its carrying amount. An entity should recognize a goodwill impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. The new standard is effective for annual and any interim goodwill impairment tests in reporting periods beginning after December 15, 2019. Early adoption is permitted. The Corporation intends to adopt this standard effective with its January 1, 2020 goodwill impairment test and the adoption of this standard is not expected to have a material impact on its consolidated financial statements based on current circumstances.



In June 2016, the FASB issued ASU 2016-13, Financial Instruments – Credit Losses (Topic 326). This standard adds a new Topic 326 which requires companies to measure and record impairment on financial instruments at the time of origination using the expected credit loss (CECL) model. The CECL model calculates impairment based on historical experience, current conditions, and reasonable and supportable forecasts, and reflects the organization’s current estimate of all expected credit losses over the contractual term of its financial assets. The new standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018. The Corporation is planning to adopt the standard in the first quarter of 2020 and is continuing its implementation, having established a Corporation-wide implementation team. The team is in the final stages of selecting a vendor partner and a model. We are also finalizing the development and documenting of processes, controls, policies and disclosure requirements in preparation for performing a full parallel run. The Corporation expects the provisions of ASU No. 2016-13 to impact the Corporation’s consolidated financial statements, in particular, the level of the reserve for credit losses. The Corporation is continuing to evaluate the extent of the potential impact and expects that portfolio composition and economic conditions at the time of adoption will be a factor.

In August 2018, the FASB issued ASU 2018-13, Fair Value Measurement. The amendments in this update modify the disclosure requirements in Topic 820, Fair Value Measurement. The following disclosure requirements were removed: the amount of and reasons for transfers between Level 1 and Level 2, the policy for timing of transfers between levels, and the valuation processes for Level 3 fair value measurements. The following disclosure requirements were modified: for investments in certain entities that calculate net asset value, and entity is required to disclose the timing of liquidation of investee’s assets and the amendments clarify that the measurement uncertainty disclosure is to communicate information about the uncertainty in measurement as of the reporting date. The following disclosure requirements were added: the changes in unrealized gains and losses for the period included in other comprehensive income for recurring Level 3 fair value measurements and the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements. The update is effective for fiscal years beginning after December 15, 2019. The Corporation is currently evaluating the impact of the adoption of this update on its disclosures.

In August 2018, the FASB issued ASU 2018-14, Compensation-Retirement Benefits-Defined Benefit Plans-General (Subtopic 715-20). The amendments in this update remove disclosures that are no longer considered cost beneficial, clarify the specific requirements of disclosures, and add disclosure requirements identified as relevant. The update is effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The Corporation is currently evaluating the impact of the adoption of this update on its disclosures.

In August 2018, the FASB issued ASU 2018-15, Intangibles-Goodwill and Other-Internal-Use Software. This standard aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with those incurred to develop or obtain internal-use software. This standard requires application of Subtopic 350-40 to determine which costs to implement the service contract would be capitalized as an asset and which costs would be expensed. The amendments in the Update are effective for the years beginning after December 15, 2019. The Corporation is currently evaluating the impact of the adoption of this guidance on its consolidated financial statements.

## **Note 2-Securities**

A summary of securities available-for-sale at March 31, 2019 and December 31, 2018 is provided below. The securities available-for-sale portfolio is generally comprised of high quality debt instruments, principally obligations of the United States government or agencies thereof and investments in the obligations of states and municipalities. The majority of municipal bonds in the portfolio are general obligation bonds, which can draw upon multiple sources of revenue, including taxes, for payment. Only a few bonds are revenue bonds, which are dependent upon a single revenue stream for payment, but they are for critical services such as water and sewer. In many cases, municipal debt issues are insured or, in the case of school districts of selected states, backed by specific loss reserves. At March 31, 2019, while 85 percent of the fair value of the municipal bond portfolio was concentrated in the Commonwealth of Pennsylvania, the portfolio was intentionally distributed to limit exposure with the largest issuer at \$2.3 million.

<i>(dollars in thousands)</i>	Amortized Cost	Gross Unrealized		Fair Value
		Gains	Losses	
<b>March 31, 2019</b>				
Debt securities:				
U.S. Treasury notes	\$ 19,788	\$ 39	\$ (543)	\$ 19,284
U.S. agency	16,000	0	(621)	15,379
U.S. agency mortgage-backed, residential	81,345	421	(499)	81,267
State and municipal	33,082	181	(25)	33,238
Total debt securities	\$ 150,215	\$ 641	\$ (1,688)	\$ 149,168
<b>December 31, 2018</b>				
Debt securities:				
U.S. Treasury notes	\$ 19,780	\$ 29	\$ (806)	\$ 19,003
U.S. agency	16,000	0	(937)	15,063
U.S. agency mortgage-backed, residential	75,446	102	(993)	74,555
State and municipal	41,184	85	(297)	40,972
Total debt securities	\$ 152,410	\$ 216	\$ (3,033)	\$ 149,593

The amortized cost and estimated fair value of debt securities at March 31, 2019 by contractual maturity are shown below. Actual maturities may differ from contractual maturities if call options on select debt issues are exercised in the future. Mortgage-backed securities are included in the maturity categories based on average expected life.

<i>(dollars in thousands)</i>	Available-for-sale	
	Amortized Cost	Fair Value
Due in one year or less	\$ 3,439	\$ 3,443
Due after one year through five years	89,460	88,997
Due after five years through ten years	46,896	46,221
Due after ten years	10,420	10,507
Total debt securities	\$ 150,215	\$ 149,168

Gross realized gains and losses on sales of securities available-for-sale are shown below. Realized gains and losses are computed on the basis of specific identification of the adjusted cost of each security and are shown net as a separate line item in the income statement.

<i>(dollars in thousands)</i>	Three months ended March 31,	
	2019	2018
Realized gains	\$ 3	\$ 0
Realized losses	(7)	0
Net losses	\$ (4)	\$ 0

Investment securities having a carrying value of \$123,369,000 and \$123,088,000 on March 31, 2019 and December 31, 2018, respectively, were pledged to secure public and trust deposits, repurchase agreements and other short-term borrowings.

The table below shows gross unrealized losses and fair value, aggregated by investment category and length of time, for securities that have been in a continuous unrealized loss position, at March 31, 2019 and December 31, 2018.

<i>(dollars in thousands)</i>	Less than 12 months			12 months or more			Total		
	Number of Securities	Fair Value	Unrealized Losses	Number of Securities	Fair Value	Unrealized Losses	Number of Securities	Fair Value	Unrealized Losses
<b>March 31, 2019</b>									
Debt securities:									
U.S. Treasury notes	0	\$ 0	\$ 0	3	\$ 14,250	\$ (543)	3	\$ 14,250	\$ (543)
U.S. agency	0	0	0	4	15,379	(621)	4	15,379	(621)
U.S. agency mortgage-backed, residential	6	6,237	(91)	29	37,665	(408)	35	43,902	(499)
State and municipal	2	1,036	(2)	14	7,266	(23)	16	8,302	(25)
Total temporarily impaired debt securities, available-for-sale	8	\$ 7,273	\$ (93)	50	\$ 74,560	\$ (1,595)	58	\$ 81,833	\$ (1,688)
<b>December 31, 2018</b>									
Debt securities:									
U.S. Treasury notes	0	\$ 0	\$ 0	3	\$ 13,980	\$ (806)	3	\$ 13,980	\$ (806)
U.S. agency	0	0	0	4	15,063	(937)	4	15,063	(937)
U.S. agency mortgage-backed, residential	8	4,878	(14)	39	51,137	(979)	47	56,015	(993)
State and municipal	15	6,707	(11)	36	20,287	(286)	51	26,994	(297)
Total temporarily impaired debt securities, available-for-sale	23	\$ 11,585	\$ (25)	82	\$ 100,467	\$ (3,008)	105	\$ 112,052	\$ (3,033)

Securities available-for-sale are analyzed quarterly for possible other-than-temporary impairment. The analysis considers, among other factors: 1) whether the Corporation has the intent to sell its securities prior to market recovery or maturity; 2) whether it is more likely than not that the Corporation will be required to sell its securities prior to market recovery or maturity; 3) default rates/history by security type; 4) third-party securities ratings; 5) third-party guarantees; 6) subordination; 7) payment delinquencies; 8) nature of the issuer; and 9) current financial news.

The Corporation believes that unrealized losses at March 31, 2019 were primarily the result of changes in market interest rates and that the Corporation has the ability to hold these investments for a time necessary to recover the amortized cost. Through March 31, 2019 the Corporation has collected all interest and principal on its investment securities as scheduled. The Corporation believes that collection of the contractual principal and interest is probable and, therefore, all impairment is considered to be temporary.

### Note 3—Restricted Investment in Bank Stocks

Restricted stock, which represents required investments in the common stock of correspondent banks, is carried at cost and, as of March 31, 2019 and December 31, 2018, consisted primarily of the common stock of the Federal Home Loan Bank of Pittsburgh (“FHLBP”) and, to a lesser degree, Atlantic Community Bancshares, Inc. (“ACBI”), the parent company of Atlantic Community Bankers Bank (“ACBB”). Under the FHLBP’s Capital Plan member banks, including PeoplesBank, are required to maintain a minimum stock investment. The FHLBP uses a formula to determine the minimum stock investment, which is based on the volume of loans outstanding, unused borrowing capacity and other factors.

The FHLBP paid dividends during the periods ended March 31, 2019 and 2018. The FHLBP restricts the repurchase of the excess capital stock of member banks. The amount of excess capital stock that can be repurchased from any member is currently the lesser of five percent of the member’s total capital stock outstanding or its excess capital stock outstanding.

Management evaluates the restricted stock for impairment in accordance with FASB ASC Topic 942. Management's determination of whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. Using the FHLBP as an example, the determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as: (1) the significance of the decline in net assets of the FHLBP as compared to the capital stock amount for the FHLBP and the length of time this situation has persisted; (2) commitments by the FHLBP to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLBP; and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the FHLBP. Management believes no impairment charge was necessary related to the restricted stock during the periods ended March 31, 2019 and 2018.

#### Note 4—Loans

##### *Loan Portfolio Composition*

The table below provides the composition of the loan portfolio at March 31, 2019 and December 31, 2018. The portfolio is comprised of two segments, commercial and consumer loans. The commercial loan segment is disaggregated by industry class which allows the Corporation to monitor risk and performance. Those industries representing the largest dollar investment and most risk are listed separately. The "Other" commercial loans category is comprised of various industries. The consumer related segment is comprised of residential mortgages, home equity and other consumer loans. The Corporation has not engaged in sub-prime residential mortgage originations.

<i>(dollars in thousands)</i>	March 31, 2019	% Total Loans	December 31, 2018	% Total Loans
Builder & developer	\$ 165,131	11.0	\$ 154,977	10.4
Commercial real estate investor	209,134	14.0	210,501	14.2
Residential real estate investor	233,306	15.6	231,118	15.6
Hotel/Motel	84,521	5.7	77,480	5.2
Wholesale & retail	112,046	7.5	117,280	7.9
Manufacturing	78,639	5.3	80,075	5.4
Agriculture	65,427	4.4	65,540	4.4
Other	340,624	22.7	342,839	23.0
<b>Total commercial related loans</b>	<b>1,288,828</b>	<b>86.2</b>	<b>1,279,810</b>	<b>86.1</b>
Residential mortgages	86,599	5.8	83,977	5.7
Home equity	97,363	6.5	98,019	6.6
Other	22,172	1.5	23,874	1.6
<b>Total consumer related loans</b>	<b>206,134</b>	<b>13.8</b>	<b>205,870</b>	<b>13.9</b>
<b>Total loans</b>	<b>\$ 1,494,962</b>	<b>100.0</b>	<b>\$ 1,485,680</b>	<b>100.0</b>

##### *Loan Risk Ratings*

The Corporation's internal risk rating system follows regulatory guidance as to risk classifications and definitions. Every approved loan is assigned a risk rating. Generally, risk ratings for commercial related loans and residential mortgages held for investment are determined by a formal evaluation of risk factors performed by the Corporation's underwriting staff. For consumer loans, and commercial loans up to \$500,000, the Corporation uses third-party credit scoring software models for risk rating purposes. The loan portfolio is monitored on a continuous basis by loan officers, loan review personnel and senior management. Adjustments of loan risk ratings are generally performed by the Special Asset Committee, which includes senior management. The Committee, which typically meets at least quarterly, makes changes, as appropriate, to risk ratings when it becomes aware of credit events such as payment delinquency, cessation of a business or project, bankruptcy or death of the borrower, or changes in collateral value. In addition to review by the Committee, existing loans are monitored by the primary loan officer and loan review to determine if any changes, upward or downward, in risk ratings are appropriate. Primary loan officers and loan review may downgrade existing loans, except to non-accrual status. Only the Committee, Executive Chairman or President/CEO may upgrade a loan that is classified.

The Corporation uses ten risk ratings to grade commercial loans. The first seven ratings, representing the lowest risk, are combined and given a “pass” rating. A pass rating is a satisfactory credit rating, which applies to a loan that is expected to perform in accordance with the loan agreement and has a low probability of loss. A loan rated “special mention” has a potential weakness which may, if not corrected, weaken the loan or inadequately protect the Corporation’s position at some future date. A loan rated “substandard” is inadequately protected by the current net worth or paying capacity of the borrower, or of the collateral pledged. A “substandard” loan has a well-defined weakness or weaknesses that could jeopardize liquidation of the loan, which exposes the Corporation to loss if the deficiencies are not corrected. When circumstances indicate that collection of the loan is doubtful, the loan is risk-rated “nonaccrual,” the accrual of interest income is discontinued, and any unpaid interest previously credited to income is reversed. The table below does not include the regulatory classification of “doubtful,” nor does it include the regulatory classification of “loss”, because the Corporation promptly charges off loan losses.

The table below presents a summary of loan risk ratings by loan class at March 31, 2019 and December 31, 2018.

<i>(dollars in thousands)</i>	Pass	Special Mention	Substandard	Nonaccrual	Total
<b>March 31, 2019</b>					
Builder & developer	\$ 160,978	\$ 2,904	\$ 272	\$ 977	\$ 165,131
Commercial real estate investor	201,743	2,893	4,267	231	209,134
Residential real estate investor	223,167	5,286	226	4,627	233,306
Hotel/Motel	84,521	0	0	0	84,521
Wholesale & retail	91,974	8,449	4,447	7,176	112,046
Manufacturing	74,180	1,636	1,229	1,594	78,639
Agriculture	61,665	757	2,350	655	65,427
Other	316,544	1,203	14,072	8,805	340,624
Total commercial related loans	1,214,772	23,128	26,863	24,065	1,288,828
Residential mortgage	85,949	137	82	431	86,599
Home equity	96,755	11	0	597	97,363
Other	21,881	0	9	282	22,172
Total consumer related loans	204,585	148	91	1,310	206,134
Total loans	\$ 1,419,357	\$ 23,276	\$ 26,954	\$ 25,375	\$ 1,494,962

<b>December 31, 2018</b>					
Builder & developer	\$ 152,188	\$ 1,604	\$ 411	\$ 774	\$ 154,977
Commercial real estate investor	204,141	1,808	4,317	235	210,501
Residential real estate investor	222,227	3,597	235	5,059	231,118
Hotel/Motel	77,480	0	0	0	77,480
Wholesale & retail	94,726	9,973	4,952	7,629	117,280
Manufacturing	72,058	4,991	1,302	1,724	80,075
Agriculture	61,636	3,244	0	660	65,540
Other	318,940	7,760	12,689	3,450	342,839
Total commercial related loans	1,203,396	32,977	23,906	19,531	1,279,810
Residential mortgage	83,305	7	82	583	83,977
Home equity	97,395	13	0	611	98,019
Other	23,601	1	9	263	23,874
Total consumer related loans	204,301	21	91	1,457	205,870
Total loans	\$ 1,407,697	\$ 32,998	\$ 23,997	\$ 20,988	\$ 1,485,680

## Impaired Loans

The table below presents a summary of impaired loans at March 31, 2019 and December 31, 2018. As of March 31, 2019, generally, impaired loans are all loans risk rated nonaccrual or classified as troubled debt restructuring. As of December 31, 2018, generally, impaired loans are certain loans risk rated substandard and all loans risk rated nonaccrual or classified as troubled debt restructurings. An allowance is established for individual loans that are commercial related where the Corporation has doubt as to full recovery of the outstanding principal balance. Typically, impaired consumer related loans are partially or fully charged-off eliminating the need for a specific allowance. The recorded investment represents outstanding unpaid principal loan balances adjusted for payments collected on a non-cash basis and charge-offs.

	With No Allowance		With A Related Allowance			Total	
	Recorded Investment	Unpaid Principal	Recorded Investment	Unpaid Principal	Related Allowance	Recorded Investment	Unpaid Principal
<i>(dollars in thousands)</i>							
<b>March 31, 2019</b>							
Builder & developer	\$ 1,201	\$ 1,345	\$ 0	\$ 0	\$ 0	\$ 1,201	\$ 1,345
Commercial real estate investor	2,669	2,669	0	0	0	2,669	2,669
Residential real estate investor	321	324	4,306	4,345	1,218	4,627	4,669
Hotel/Motel	0	0	0	0	0	0	0
Wholesale & retail	246	246	7,176	7,455	757	7,422	7,701
Manufacturing	17	17	1,577	1,634	539	1,594	1,651
Agriculture	655	655	0	0	0	655	655
Other commercial	1,957	1,957	6,848	6,854	2,260	8,805	8,811
Total impaired commercial related loans	7,066	7,213	19,907	20,288	4,774	26,973	27,501
Residential mortgage	431	455	0	0	0	431	455
Home equity	597	597	0	0	0	597	597
Other consumer	282	283	0	0	0	282	283
Total impaired consumer related loans	1,310	1,335	0	0	0	1,310	1,335
Total impaired loans	\$ 8,376	\$ 8,548	\$ 19,907	\$ 20,288	\$ 4,774	\$ 28,283	\$ 28,836
<b>December 31, 2018</b>							
Builder & developer	\$ 1,047	\$ 1,318	\$ 138	\$ 138	\$ 51	\$ 1,185	\$ 1,456
Commercial real estate investor	4,552	4,552	0	0	0	4,552	4,552
Residential real estate investor	909	909	4,385	4,385	1,218	5,294	5,294
Hotel/Motel	0	0	0	0	0	0	0
Wholesale & retail	5,200	5,200	7,629	7,629	757	12,829	12,829
Manufacturing	1,320	1,320	1,706	1,706	539	3,026	3,026
Agriculture	660	660	0	0	0	660	660
Other commercial	13,245	13,245	2,894	2,894	1,114	16,139	16,139
Total impaired commercial related loans	26,933	27,204	16,752	16,752	3,679	43,685	43,956
Residential mortgage	665	689	0	0	0	665	689
Home equity	611	611	0	0	0	611	611
Other consumer	272	272	0	0	0	272	272
Total impaired consumer related loans	1,548	1,572	0	0	0	1,548	1,572
Total impaired loans	\$ 28,481	\$ 28,776	\$ 16,752	\$ 16,752	\$ 3,679	\$ 45,233	\$ 45,528

The table below presents a summary of average impaired loans and related interest income that was included in net income for the three months ended March 31, 2019 and 2018.

	With No Related Allowance		With A Related Allowance		Total	
	Average Recorded Investment	Total Interest Income	Average Recorded Investment	Total Interest Income	Average Recorded Investment	Total Interest Income
<i>(dollars in thousands)</i>						
<b>Three months ended March 31, 2019</b>						
Builder & developer	\$ 1,124	\$ 14	\$ 69	\$ 0	\$ 1,193	\$ 14
Commercial real estate investor	3,610	34	0	0	3,610	34
Residential real estate investor	615	5	4,346	0	4,961	5
Hotel/Motel	0	0	0	0	0	0
Wholesale & retail	2,723	3	7,402	0	10,125	3
Manufacturing	669	5	1,642	0	2,311	5
Agriculture	658	13	0	0	658	13
Other commercial	7,601	0	4,870	0	12,471	0
Total impaired commercial related loans	17,000	74	18,329	0	35,329	74
Residential mortgage	548	6	0	0	548	6
Home equity	604	6	0	0	604	6
Other consumer	277	4	0	0	277	4
Total impaired consumer related loans	1,429	16	0	0	1,429	16
Total impaired loans	\$ 18,429	\$ 90	\$ 18,329	\$ 0	\$ 36,758	\$ 90
<b>Three months ended March 31, 2018</b>						
Builder & developer	\$ 2,486	\$ 6	\$ 0	\$ 0	\$ 2,486	\$ 6
Commercial real estate investor	4,552	60	530	0	5,082	60
Residential real estate investor	1,366	12	0	0	1,366	12
Hotel/Motel	0	0	0	0	0	0
Wholesale & retail	7,092	100	0	0	7,092	100
Manufacturing	3,752	91	0	0	3,752	91
Agriculture	378	1	0	0	378	1
Other commercial	1,024	15	0	0	1,024	15
Total impaired commercial related loans	20,650	285	530	0	21,180	285
Residential mortgage	261	0	0	0	261	0
Home equity	454	2	0	0	454	2
Other consumer	235	5	0	0	235	5
Total impaired consumer related loans	950	7	0	0	950	7
Total impaired loans	\$ 21,600	\$ 292	\$ 530	\$ 0	\$ 22,130	\$ 292

Past Due and Nonaccrual

The performance and credit quality of the loan portfolio is also monitored by using an aging schedule that shows the length of time a loan is past due. The table below presents a summary of past due loans, nonaccrual loans and current loans by loan segment and class at March 31, 2019 and December 31, 2018.

<i>(dollars in thousands)</i>	30-59 Days Past Due	60-89 Days Past Due	≥ 90 Days Past Due and Accruing	Nonaccrual	Total Past Due and Nonaccrual	Current	Total Loans
<b>March 31, 2019</b>							
Builder & developer	\$ 0	\$ 810	\$ 0	\$ 977	\$ 1,787	\$ 163,344	\$ 165,131
Commercial real estate investor	0	0	1,828	231	2,059	207,075	209,134
Residential real estate investor	958	891	0	4,627	6,476	226,830	233,306
Hotel/Motel	0	0	0	0	0	84,521	84,521
Wholesale & retail	0	0	97	7,176	7,273	104,773	112,046
Manufacturing	0	666	0	1,594	2,260	76,379	78,639
Agriculture	12	0	0	655	667	64,760	65,427
Other	1,052	0	0	8,805	9,857	330,767	340,624
Total commercial related loans	2,022	2,367	1,925	24,065	30,379	1,258,449	1,288,828
Residential mortgage	577	42	65	431	1,115	85,484	86,599
Home equity	318	0	0	597	915	96,448	97,363
Other	435	27	9	282	753	21,419	22,172
Total consumer related loans	1,330	69	74	1,310	2,783	203,351	206,134
Total loans	\$ 3,352	\$ 2,436	\$ 1,999	\$ 25,375	\$ 33,162	\$ 1,461,800	\$ 1,494,962
<b>December 31, 2018</b>							
Builder & developer	\$ 159	\$ 547	\$ 43	\$ 774	\$ 1,523	\$ 153,454	\$ 154,977
Commercial real estate investor	0	0	1,828	235	2,063	208,438	210,501
Residential real estate investor	244	812	0	5,059	6,115	225,003	231,118
Hotel/Motel	0	0	0	0	0	77,480	77,480
Wholesale & retail	0	0	97	7,629	7,726	109,554	117,280
Manufacturing	0	0	0	1,724	1,724	78,351	80,075
Agriculture	0	0	0	660	660	64,880	65,540
Other	4,877	0	0	3,450	8,327	334,512	342,839
Total commercial related loans	5,280	1,359	1,968	19,531	28,138	1,251,672	1,279,810
Residential mortgage	0	10	66	583	659	83,318	83,977
Home equity	206	94	0	611	911	97,108	98,019
Other	263	2	94	263	622	23,252	23,874
Total consumer related loans	469	106	160	1,457	2,192	203,678	205,870
Total loans	\$ 5,749	\$ 1,465	\$ 2,128	\$ 20,988	\$ 30,330	\$ 1,455,350	\$ 1,485,680



*Troubled Debt Restructurings*

Loans classified as troubled debt restructurings (TDRs) are designated impaired and arise when the Corporation grants borrowers experiencing financial difficulties concessions that it would not otherwise consider. Concessions granted with respect to these loans generally involve an extension of the maturity date or a below market interest rate relative to new debt with similar credit risk. Generally, these loans are secured by real estate. If repayment of the loan is determined to be collateral dependent, the loan is evaluated for impairment loss based on the fair value of the collateral. For loans that are not collateral dependent, the present value of expected future cash flows, discounted at the loan's original effective interest rate, is used to determine any impairment loss. A nonaccrual TDR represents a nonaccrual loan, as previously defined, which includes an economic concession. Nonaccrual TDRs are restored to accrual status if principal and interest payments, under the modified terms, are current for six consecutive payments after the modification and future principal and interest payments are reasonably assured. In contrast, an accruing TDR represents a loan that, at the time of the modification, has a demonstrated history of payments and management believes that future loan payments are reasonably assured under the modified terms.

The table below shows loans whose terms have been modified under TDRs during the three months ended March 31, 2019 and 2018. There were no impairment losses recognized on this TDR. There were no defaults during the three months ended March 31, 2019 for TDRs entered into during the previous 12 month period; however one loan is not performing under its modified terms.

	<b>Modifications</b>			<b>Recorded Investment at Period End</b>
	<b>Number of Contracts</b>	<b>Pre-Modification Outstanding Recorded Investments</b>	<b>Post-Modification Outstanding Recorded Investments</b>	
<i>(dollars in thousands)</i>				
<b>Three months ended:</b>				
<b>March 31, 2019</b>	1	63	63	61
<b>March 31, 2018</b>	None			

**NOTE 5 – Allowance for Loan Losses**

The table below shows the activity in and the composition of the allowance for loan losses by loan segment and class detail as of and for the three months ended March 31, 2019 and 2018.

<i>(dollars in thousands)</i>	<b>Allowance for Loan Losses</b>				
	<b>January 1, 2019</b>	<b>Charge-offs</b>	<b>Recoveries</b>	<b>Provision</b>	<b>March 31, 2019</b>
	<b>Balance</b>				<b>Balance</b>
Builder & developer	\$ 2,835	\$ 0	\$ 0	\$ 132	\$ 2,967
Commercial real estate investor	2,636	0	0	16	2,652
Residential real estate investor	3,945	0	3	62	4,010
Hotel/Motel	732	0	0	67	799
Wholesale & retail	1,813	0	0	(12)	1,801
Manufacturing	1,287	0	0	(21)	1,266
Agriculture	579	0	0	(1)	578
Other commercial	4,063	(46)	0	1,168	5,185
<b>Total commercial related loans</b>	<b>17,890</b>	<b>(46)</b>	<b>3</b>	<b>1,411</b>	<b>19,258</b>
Residential mortgage	126	0	0	6	132
Home equity	265	(20)	1	(51)	195
Other consumer	144	(60)	9	106	199
<b>Total consumer related loans</b>	<b>535</b>	<b>(80)</b>	<b>10</b>	<b>61</b>	<b>526</b>
Unallocated	719	0	0	(422)	297
<b>Total</b>	<b>\$ 19,144</b>	<b>\$ (126)</b>	<b>\$ 13</b>	<b>\$ 1,050</b>	<b>\$ 20,081</b>

<i>(dollars in thousands)</i>	<b>Allowance for Loan Losses</b>				
	<b>January 1, 2018</b>	<b>Charge-offs</b>	<b>Recoveries</b>	<b>Provision</b>	<b>March 31, 2018</b>
	<b>Balance</b>				<b>Balance</b>
Builder & developer	\$ 3,388	\$ 0	\$ 18	\$ (429)	\$ 2,977
Commercial real estate investor	3,013	0	0	(225)	2,788
Residential real estate investor	2,505	0	3	31	2,539
Hotel/Motel	637	0	0	122	759
Wholesale & retail	909	0	1	15	925
Manufacturing	592	0	0	(50)	542
Agriculture	431	0	0	18	449
Other commercial	2,643	0	0	72	2,715
<b>Total commercial related loans</b>	<b>14,118</b>	<b>0</b>	<b>22</b>	<b>(446)</b>	<b>13,694</b>
Residential mortgage	108	0	0	6	114
Home equity	217	0	0	(13)	204
Other consumer	66	(48)	3	131	152
<b>Total consumer related loans</b>	<b>391</b>	<b>(48)</b>	<b>3</b>	<b>124</b>	<b>470</b>
Unallocated	2,180	0	0	522	2,702
<b>Total</b>	<b>\$ 16,689</b>	<b>\$ (48)</b>	<b>\$ 25</b>	<b>\$ 200</b>	<b>\$ 16,866</b>

The table below shows the allowance amount required for loans individually evaluated for impairment and the amount required for loans collectively evaluated for March 31, 2019, December 31, 2018 and March 31, 2018.

	Allowance for Loan Losses			Loans		
	Individually Evaluated For Impairment	Collectively Evaluated For Impairment	Balance	Individually Evaluated For Impairment	Collectively Evaluated For Impairment	Balance
<i>(dollars in thousands)</i>						
<b>March 31, 2019</b>						
Builder & developer	\$ 0	\$ 2,967	\$ 2,967	\$ 1,201	\$ 163,930	\$ 165,131
Commercial real estate investor	0	2,652	2,652	2,669	206,465	209,134
Residential real estate investor	1,218	2,792	4,010	4,627	228,679	233,306
Hotel/Motel	0	799	799	0	84,521	84,521
Wholesale & retail	757	1,044	1,801	7,422	104,624	112,046
Manufacturing	539	727	1,266	1,594	77,045	78,639
Agriculture	0	578	578	655	64,772	65,427
Other commercial	2,260	2,925	5,185	8,805	331,819	340,624
Total commercial related	4,774	14,484	19,258	26,973	1,261,855	1,288,828
Residential mortgage	0	132	132	431	86,168	86,599
Home equity	0	195	195	597	96,766	97,363
Other consumer	0	199	199	282	21,890	22,172
Total consumer related	0	526	526	1,310	204,824	206,134
Unallocated	0	297	297	0	0	0
Total	\$ 4,774	\$ 15,307	\$ 20,081	\$ 28,283	\$ 1,466,679	\$ 1,494,962
<b>December 31, 2018</b>						
Builder & developer	\$ 51	\$ 2,784	\$ 2,835	\$ 1,185	\$ 153,792	\$ 154,977
Commercial real estate investor	0	2,636	2,636	4,552	205,949	210,501
Residential real estate investor	1,218	2,727	3,945	5,294	225,824	231,118
Hotel/Motel	0	732	732	0	77,480	77,480
Wholesale & retail	757	1,056	1,813	12,829	104,451	117,280
Manufacturing	539	748	1,287	3,026	77,049	80,075
Agriculture	0	579	579	660	64,880	65,540
Other commercial	1,114	2,949	4,063	16,139	326,700	342,839
Total commercial related	3,679	14,211	17,890	43,685	1,236,125	1,279,810
Residential mortgage	0	126	126	665	83,312	83,977
Home equity	0	265	265	611	97,408	98,019
Other consumer	0	144	144	272	23,602	23,874
Total consumer related	0	535	535	1,548	204,322	205,870
Unallocated	0	719	719	0	0	0
Total	\$ 3,679	\$ 15,465	\$ 19,144	\$ 45,233	\$ 1,440,447	\$ 1,485,680
<b>March 31, 2018</b>						
Builder & developer	\$ 0	\$ 2,977	\$ 2,977	\$ 2,298	\$ 161,541	\$ 163,839
Commercial real estate investor	0	2,788	2,788	4,520	226,461	230,981
Residential real estate investor	0	2,539	2,539	1,524	221,416	222,940
Hotel/Motel	0	759	759	0	75,074	75,074
Wholesale & retail	0	925	925	6,273	96,400	102,673
Manufacturing	0	542	542	3,664	63,802	67,466
Agriculture	0	449	449	440	62,125	62,565
Other commercial	0	2,715	2,715	1,129	295,174	296,303
Total commercial related	0	13,694	13,694	19,848	1,201,993	1,221,841
Residential mortgage	0	114	114	275	80,551	80,826
Home equity	0	204	204	457	97,189	97,646
Other consumer	0	152	152	233	23,211	23,444
Total consumer related	0	470	470	965	200,951	201,916
Unallocated	0	2,702	2,702	0	0	0
Total	\$ 0	\$ 16,866	\$ 16,866	\$ 20,813	\$ 1,402,944	\$ 1,423,757

## Note 6—Deposits

The composition of deposits as of March 31, 2019 and December 31, 2018 is shown below. The aggregate amount of demand deposit overdrafts that were reclassified as loans is \$101,000 at March 31, 2019, compared to \$116,000 at December 31, 2018.

<i>(dollars in thousands)</i>	March 31, 2019	December 31, 2018
Noninterest bearing demand	\$ 253,114	\$ 252,777
Interest bearing demand	159,608	156,858
Money market	507,376	535,454
Savings	89,737	85,415
Time deposits less than \$100	281,070	271,794
Time deposits \$100 to \$250	156,193	144,866
Time deposits \$250 or more	55,779	48,116
Total deposits	\$ 1,502,877	\$ 1,495,280

## Note 7—Short-Term Borrowings and Long-Term Debt

Short-term borrowings consist of securities sold under agreements to repurchase, federal funds purchased and other borrowings. At March 31, 2019, the balance of securities sold under agreements to repurchase was \$6,830,000 compared to \$7,022,000 at December 31, 2018. At March 31, 2019 and December 31, 2018, there were no other short-term borrowings.

The following table presents a summary of long-term debt as of March 31, 2019 and December 31, 2018. PeoplesBank's long-term debt obligations to the FHLBP are fixed rate instruments. Under terms of a blanket collateral agreement with the FHLBP, the obligations are secured by FHLBP stock and PeoplesBank qualifying loan receivables, principally real estate secured loans.

<i>(dollars in thousands)</i>	March 31, 2019	December 31, 2018
PeoplesBank's obligations:		
Federal Home Loan Bank of Pittsburgh (FHLBP)		
Due April 2019, 1.64%	\$ 10,000	10,000
Due June 2019, 1.64%	5,000	5,000
Due June 2019, 2.10%	5,000	5,000
Due December 2019, 1.89%	15,000	15,000
Due March 2020, 1.86%	10,000	10,000
Due June 2020, 1.87%	15,000	15,000
Due June 2020, 2.70%	10,000	10,000
Due June 2021, 2.81%	10,000	10,000
Due June 2021, 2.14%	15,000	15,000
Due May 2022, 2.98%	10,000	10,000
Total FHLBP	105,000	105,000
Codorus Valley Bancorp, Inc. obligations:		
Junior subordinated debt		
Due 2034, 4.63%, floating rate based on 3 month LIBOR plus 2.02%, callable quarterly	3,093	3,093
Due 2036, 4.33% floating rate based on 3 month LIBOR plus 1.54%, callable quarterly	7,217	7,217
Total junior subordinated debt	10,310	10,310
Lease obligations included in long-term debt:		
Finance lease liabilities	1,469	0
Total long-term debt	\$ 116,779	\$ 115,310

At March 31, 2019 and December 31, 2018, municipal deposit letters of credit issued by the FHLBP on behalf of PeoplesBank naming applicable municipalities as beneficiaries were \$42,000,000. The letters of credit took the place of securities pledged to the municipalities for their deposits maintained at PeoplesBank.

In June 2006, Codorus Valley formed CVB Statutory Trust No. 2, a wholly-owned special purpose subsidiary whose sole purpose was to facilitate a pooled trust preferred debt issuance of \$7,217,000. In November 2004, Codorus Valley formed CVB Statutory Trust No. 1 to facilitate a pooled trust preferred debt issuance of \$3,093,000. The Corporation owns all of the common stock of these nonbank subsidiaries, and the debentures are the sole assets of the Trusts. The accounts of both Trusts are not consolidated for financial reporting purposes in accordance with FASB ASC 810. For regulatory capital purposes, all of the Corporation's trust preferred securities qualified as Tier 1 capital for all reported periods. Trust preferred securities are subject to capital limitations under the FDIC's risk-based capital guidelines. The Corporation used the net proceeds from these offerings to fund its operations.

#### **Note 8—Leases**

A lease is defined as a contract, or part of a contract, that conveys the right to control the use of identified property, plant or equipment for a period of time in exchange for consideration. On January 1, 2019, the Corporation adopted ASU 2016-02 "*Leases*" (*Topic 842*) and all subsequent ASUs that modified Topic 842. For the Corporation, Topic 842 affected the accounting treatment for operating lease agreements in which the Corporation is the lessee.

Substantially all of the leases in which the Corporation is the lessee are comprised of real estate property, ATM locations, and office space. Substantially all of our leases are classified as operating leases, and therefore, were previously not recognized on the Corporation's consolidated statements of condition. With the adoption of Topic 842, operating lease agreements are required to be recognized on the consolidated statements of condition as a right-of-use ("ROU") asset and a corresponding lease liability. The Corporation has two finance leases for two financial centers.

Leases with an initial term of 12 months or less are not recorded on the consolidated statement of condition. The leases have remaining lease terms of 1 year to 25 years, some of which include options to extend. Upon opening a new financial center, we typically install brand-specific leasehold improvements which are depreciated over the shorter of the useful life or length of the lease. To the extent that the initial lease term of the related lease is less than the useful life of the leasehold improvements and, taking into consideration the dollar amount of the improvements, we conclude that it is reasonably certain that a renewal option will be exercised, the renewal period is included in the lease term, and the related payments are reflected in the ROU asset and lease liability. Regarding the discount rate, Topic 842 requires the use of the rate implicit in the lease whenever this rate is readily determinable. As this rate is rarely determinable, the Corporation utilizes its incremental borrowing rate at lease inception, on an amortizing and collateralized basis, over a similar term. For operating leases existing prior to January 1, 2019, the rate for the remaining lease term as of January 1, 2019 was used. For the Corporation's financing leases, the Corporation utilized its incremental borrowing rate at lease inception.

All of our leases include fixed rental payments. We commonly enter into leases under which the lease payments increase at pre-determined dates based on the change in the consumer price index. While the majority of our leases are gross leases, we also have a number of leases in which we make separate payments to the lessor based on the lessor's property and casualty insurance cost and the property taxes assessed on the property, as well as a portion of the common area maintenance associated with the property. We have elected the practical expedient not to separate lease and nonlease components for all of our building leases.

The components of lease expense were as follows:

<i>(dollars in thousands)</i>	<b>Three Months Ended March 31, 2019</b>
Operating lease cost	\$ 188
Finance lease cost:	
Amortization of right-of-use assets	\$ 17
Interest on lease liability	13
Total finance lease cost	\$ 30
<b>Total lease cost</b>	<b>\$ 218</b>

Supplemental cash flow information related to leases was as follows:

	<b>Three Months Ended March 31, 2019</b>
Operating cash flows from operating leases	\$ 193
Operating cash flows from financing leases	13
Financing cash flows from financing leases	11
Right-of-use assets obtained in exchange for lease obligations:	
Operating leases	0
Finance leases	0

Amounts recognized as right-of-use assets related to finance leases are included in fixed assets in the accompanying statement of financial position, while related lease liabilities are included in long-term debt. Supplemental balance sheet information related to leases was as follows:

	<b>March 31, 2019</b>
<b>Assets:</b>	
Operating leases right-of-use assets	\$ 2,684
Finance leases assets	1,294
<b>Total lease assets</b>	<b>\$ 3,978</b>
<b>Liabilities:</b>	
Operating	\$ 2,864
Financing	1,469
<b>Total lease liabilities</b>	<b>\$ 4,333</b>
<b>Weighted Average Remaining Lease Term (years)</b>	
Operating leases	5.0
Finance leases	23.3
<b>Weighted Average Discount Rate</b>	
Operating leases	2.97%
Finance leases	3.63%

Future minimum payments for financing leases and operating leases with initial terms of one year or more as of March 31, 2019 were as follows:

Year Ending December 31,	Operating Leases	Finance Leases
2019	\$ 573	\$ 71
2020	643	99
2021	572	100
2022	425	100
2023	382	100
Thereafter	512	1,767
<b>Total lease payments</b>	<b>3,107</b>	<b>2,237</b>
<b>Less imputed interest</b>	<b>(243)</b>	<b>(768)</b>
<b>Total</b>	<b>\$ 2,864</b>	<b>\$ 1,469</b>

#### **Note 9—Regulatory Matters**

The Corporation and PeoplesBank are subject to various regulatory capital requirements. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if imposed, could have a material adverse effect on the Corporation's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and PeoplesBank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators.

On July 2, 2013, the Board of Governors of the Federal Reserve System finalized its rule implementing the Basel III regulatory capital framework, which the FDIC adopted on July 9, 2013. Under the rule, minimum requirements increased both the quantity and quality of capital held by banking organizations. Consistent with the Basel III framework, the rule included a new minimum ratio of common equity Tier 1 capital to risk-weighted assets of 4.5 percent, and a common equity Tier 1 conservation buffer of 2.5 percent of risk-weighted assets, that applies to all supervised financial institutions, which is to be phased in over a four year period beginning January 1, 2016, with the full 2.5 percent required as of January 1, 2019. The rule also raised the minimum ratio of Tier 1 capital to risk-weighted assets from 4 percent to 6 percent, and includes a minimum leverage ratio of 4 percent for all banking organizations. The new rule also increased the risk weights for past-due loans, certain commercial real estate loans, and some equity exposures, and makes selected other changes in risk weights and credit conversion factors. The rule for smaller, less complex institutions, including the Corporation, took effect January 1, 2015.

As of March 31, 2019, the Corporation and PeoplesBank met the minimum requirements of the Basel III framework, and PeoplesBank's capital ratios exceeded the amount to be considered "well capitalized" as defined in the regulations. The table below provides a comparison of the Corporation's and PeoplesBank's risk-based capital ratios and leverage ratios to the minimum regulatory requirement for the periods indicated.

<i>(dollars in thousands)</i>	Actual		Minimum for Basel III Capital Adequacy (1)		Well Capitalized Minimum (2)	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Codorus Valley Bancorp, Inc. (consolidated)</b>						
<b>at March 31, 2019</b>						
Capital ratios:						
Common equity Tier 1	\$ 180,990	12.16%	\$ 104,158	7.000%	n/a	n/a
Tier 1 risk based	190,990	12.84	126,477	8.500	n/a	n/a
Total risk based	209,608	14.09	156,236	10.500	n/a	n/a
Leverage	190,990	10.58	72,211	4.00	n/a	n/a
<b>at December 31, 2018</b>						
Capital ratios:						
Common equity Tier 1	\$ 178,656	12.15%	\$ 93,708	6.375%	n/a	n/a
Tier 1 risk based	188,656	12.83	115,757	7.875	n/a	n/a
Total risk based	207,040	14.08	145,155	9.875	n/a	n/a
Leverage	188,656	10.46	72,119	4.00	n/a	n/a
<b>PeoplesBank, A Codorus Valley Company</b>						
<b>at March 31, 2019</b>						
Capital ratios:						
Common equity Tier 1	\$ 187,177	12.61%	\$ 103,913	7.000%	\$ 96,491	6.50%
Tier 1 risk based	187,177	12.61	126,180	8.500	118,758	8.00
Total risk based	205,752	13.86	155,869	10.500	148,447	10.00
Leverage	187,177	10.39	72,071	4.00	90,089	5.00
<b>at December 31, 2018</b>						
Capital ratios:						
Common equity Tier 1	\$ 184,420	12.58%	\$ 93,466	6.375%	\$ 95,298	6.50%
Tier 1 risk based	184,420	12.58	115,457	7.875	117,290	8.00
Total risk based	202,757	13.83	144,780	9.875	146,613	10.00
Leverage	184,420	10.25	71,968	4.00	89,960	5.00

(1) Minimum Basel III capital adequacy requirements in order to avoid limitations on distributions, including dividend payments, and certain discretionary bonus payments to executive officers. Minimum amounts and ratios as of March 31, 2019 include the full phase in of the capital conservation buffer of 2.5 percent required by the Basel III framework. At December 31, 2018, the minimum amounts and ratios included the third year phase in of the capital conservation buffer of 1.875 percent required by the Basel III framework. The conservation buffer is to be phased in over a four year period beginning January 1, 2016, with the full 2.5 percent required as of January 1, 2019.

(2) To be "well capitalized" under the prompt corrective action provisions in the Basel III framework. "Well capitalized" applies to PeoplesBank only.



**Note 10—Shareholders' Equity***Stock Dividend*

Periodically, the Corporation distributes stock dividends on its common stock. The Corporation distributed 5 percent stock dividends on December 11, 2018 and December 12, 2017, which resulted in the issuance of 447,092 and 422,439 additional shares, respectively.

**Note 11—Contingent Liabilities**

There are no legal proceedings pending against Codorus Valley Bancorp, Inc. or any of its subsidiaries which are expected to have a material impact upon the consolidated financial position and/or operating results of the Corporation, other than routine litigation incidental to the business. Management is not aware of any proceedings known or contemplated by government authorities.

**Note 12—Guarantees**

Codorus Valley does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Standby letters of credit are written conditional commitments issued by PeoplesBank to guarantee the performance of a client to a third party. Generally, all letters of credit, when issued, have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to clients. The Corporation generally holds collateral and/or personal guarantees supporting these commitments. The Corporation had \$22,773,000 of standby letters of credit outstanding on March 31, 2019, compared to \$23,737,000 on December 31, 2018. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payments required under the corresponding letters of credit. The amount of the liability as of March 31, 2019 and December 31, 2018, for guarantees under standby letters of credit issued, was not material. Many of the commitments are expected to expire without being drawn upon and, therefore, generally do not present significant liquidity risk to the Corporation or PeoplesBank.

### **Note 13—Fair Value of Assets and Liabilities**

The Corporation uses its best judgment in estimating the fair value of the Corporation's assets and liabilities; however, there are inherent weaknesses in any estimation technique. Therefore, the fair value estimates herein are not necessarily indicative of the amounts that could be realized in sales transactions on the dates indicated. The estimated fair value amounts have been measured as of their respective period-ends and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values subsequent to the respective reporting dates may be different than the amounts reported at each period end.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for an asset or liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date. GAAP establishes a fair value hierarchy that prioritizes the use of inputs used in valuation methodologies into the following three levels:

Level 1: Inputs to the valuation methodology are quoted prices, unadjusted, for identical assets or liabilities in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.

Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; inputs to the valuation methodology include quoted prices for identical or similar assets or liabilities in markets that are not active; or inputs to the valuation methodology that utilize model-based techniques for which all significant assumptions are observable in the market.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement; inputs to the valuation methodology that utilize model-based techniques for which significant assumptions are not observable in the market; or inputs to the valuation methodology that require significant management judgment or estimation, some of which may be internally developed.

Since management maximizes the use of observable inputs and minimizes the use of unobservable inputs when determining fair value, an asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. Management reviews and updates the fair value hierarchy classifications on a quarterly basis.

## Assets Measured at Fair Value on a Recurring Basis

### Securities available-for-sale

The fair values of investment securities were measured using information from a third-party pricing service. The pricing service uses quoted market prices on nationally recognized securities exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique, used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities, but rather, by relying on the securities' relationship to other benchmark quoted prices. At least annually, the Corporation reviews a random sample of the pricing information received from the third-party pricing service by comparing it to price quotes from third-party brokers. Historically, price deviations have been immaterial.

<i>(dollars in thousands)</i>	Total	Fair Value Measurements		
		(Level 1) Quoted Prices in Active Markets for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Other Unobservable Inputs
<b>March 31, 2019</b>				
Securities available-for-sale:				
U.S. Treasury notes	\$ 19,284	\$ 19,284	\$ 0	\$ 0
U.S. agency	15,379	0	15,379	0
U.S. agency mortgage-backed, residential	81,267	0	81,267	0
State and municipal	33,238	0	33,238	0
<b>December 31, 2018</b>				
Securities available-for-sale:				
U.S. Treasury notes	\$ 19,003	\$ 19,003	\$ 0	\$ 0
U.S. agency	15,063	0	15,063	0
U.S. agency mortgage-backed, residential	74,555	0	74,555	0
State and municipal	40,972	0	40,972	0

## Assets Measured at Fair Value on a Nonrecurring Basis

### Impaired loans

Impaired loans are those that are accounted for under FASB ASC Topic 310, in which the Corporation has measured impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These loans are included as Level 3 fair values, based on the lowest level of input that is significant to the fair value measurements. At March 31, 2019, the fair value of impaired loans with a valuation allowance or partial charge-off was \$15,402,000, net of valuation allowances of \$4,774,000 and partial charge-offs of \$134,000. At December 31, 2018 the fair value of impaired loans with a valuation allowance or charge-off was \$13,297,000, net of valuation allowances of \$3,679,000 and charge-offs of \$134,000.

## Foreclosed Real Estate

Other real estate property acquired through foreclosure is initially recorded at fair value of the property at the transfer date less estimated selling cost. Subsequently, other real estate owned is carried at the lower of its carrying value or the fair value less estimated selling cost. Fair value is usually determined based on an independent third-party appraisal of the property or occasionally on a recent sales offer. At March 31, 2019 and December 31, 2018, there were no foreclosed real estate assets with a valuation allowance or write-down.

	Total	Fair Value Measurements		
		(Level 1) Quoted Prices in Active Markets for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Other Unobservable Inputs
<i>(dollars in thousands)</i>				
<b>March 31, 2019</b>				
Impaired loans	\$ 15,402	\$ 0	\$ 0	\$ 15,402
<b>December 31, 2018</b>				
Impaired loans	\$ 13,297	\$ 0	\$ 0	\$ 13,297

The following table presents additional quantitative information about assets measured at fair value on a nonrecurring basis and for which the Corporation has utilized Level 3 inputs to determine fair value:

<i>(dollars in thousands)</i>	Quantitative Information about Level 3 Fair Value Measurements				
	Fair Value Estimate	Valuation Techniques	Unobservable Input	Range	Weighted Average
<b>March 31, 2019</b>					
Impaired loans	\$ 7,944	Appraisal <sup>(1)</sup>	Appraisal adjustments <sup>(2)</sup>	15% - 50%	42%
Impaired loans	7,458	Business asset valuation <sup>(3)</sup>	Business asset valuation adjustments <sup>(4)</sup>	10% - 52%	48%
<b>December 31, 2018</b>					
Impaired loans	\$ 5,257	Appraisal <sup>(1)</sup>	Appraisal adjustments <sup>(2)</sup>	15% - 50%	39%
Impaired loans	8,040	Business asset valuation <sup>(3)</sup>	Business asset valuation adjustments <sup>(4)</sup>	10% - 53%	51%

- (1) Fair value is generally determined through independent appraisals, which generally include various level 3 inputs that are not identifiable.
- (2) Appraisal amounts may be adjusted downward by the Corporation's management for qualitative factors such as economic conditions and estimated liquidation expenses. The range of liquidation expense adjustments are presented as a percent of the appraisal.
- (3) Fair value is generally determined through customer-provided financial statements.
- (4) Business asset valuation may be adjusted downward by the corporation's management qualitative factors such as economic conditions and estimated liquidation expenses. The range of liquidation expenses adjustments are presented as a percent of the financial statement book value.

The following presents the carrying amounts and estimated fair values of the Corporation's financial instruments as of March 31, 2019 and December 31, 2018.

	Carrying Amount	Estimated Fair Value	Fair Value Estimates		
			(Level 1) Quoted Prices in Active Markets for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Other Unobservable Inputs
<i>(dollars in thousands)</i>					
<b>March 31, 2019</b>					
Financial assets					
Cash and cash equivalents	\$ 94,285	\$ 94,285	\$ 94,285	\$ 0	\$ 0
Securities available-for-sale	149,168	149,168	19,284	129,884	0
Restricted investment in bank stocks	5,322	5,322	0	5,322	0
Loans held for sale	4,778	4,978	0	4,978	0
Loans, net	1,474,881	1,452,023	0	0	1,452,023
Interest receivable	5,182	5,182	0	5,182	0
Mortgage servicing rights	922	1,002	0	0	1,002
Financial liabilities					
Deposits	\$ 1,502,877	\$ 1,490,098	\$ 0	\$ 1,490,098	\$ 0
Short-term borrowings	6,830	6,830	0	6,830	0
Long-term debt (1)	115,310	117,245	0	109,336	7,909
Interest payable	978	978	0	978	0
Off-balance sheet instruments	0	0	0	0	0
<b>December 31, 2018</b>					
Financial assets					
Cash and cash equivalents	\$ 96,782	\$ 96,782	\$ 96,782	\$ 0	\$ 0
Securities available-for-sale	149,593	149,593	19,003	130,590	0
Restricted investment in bank stocks	5,922	5,922	0	5,922	0
Loans held for sale	4,127	4,302	0	4,302	0
Loans, net	1,466,536	1,437,415	0	0	1,437,415
Interest receivable	5,552	5,552	0	5,552	0
Mortgage servicing rights	925	1,052	0	0	1,052
Financial liabilities					
Deposits	\$ 1,495,280	\$ 1,479,997	\$ 0	\$ 1,479,997	\$ 0
Short-term borrowings	7,022	7,022	0	7,022	0
Long-term debt	115,310	112,406	0	104,332	8,074
Interest payable	836	836	0	836	0
Off-balance sheet instruments	0	0	0	0	0

(1) Exclude leases included in Long-term debt

**Note 13—Assets and Liabilities Subject to Offsetting**

*Securities Sold Under Agreements to Repurchase*

PeoplesBank enters into agreements with clients in which it sells securities subject to an obligation to repurchase the same securities (“repurchase agreements”). The contractual maturity of the repurchase agreement is overnight and continues until either party terminates the agreement. These repurchase agreements are accounted for as a collateralized financing arrangement (i.e., secured borrowings) and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability (short-term borrowings) in the Corporation’s consolidated financial statements of condition, while the securities underlying the repurchase agreements are appropriately segregated for safekeeping purposes and remain in the respective securities asset accounts. Thus, there is no offsetting or netting of the securities with the repurchase agreement liabilities.

<i>(dollars in thousands)</i>	Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Statements of Condition	Net Amounts of Liabilities Presented in the Statements of Condition	Gross amounts Not Offset in the Statements of Condition				Net Amount
				Financial Instruments		Cash		
				U.S. agency mortgage- backed, residential	U.S. agency	Collateral Pledged		
<b>March 31, 2019</b>								
Repurchase Agreements	\$ 6,830	\$ 0	\$ 6,830	\$ (7,988)	\$ 0	\$ 0	\$ 0	\$ (1,158)
<b>December 31, 2018</b>								
Repurchase Agreements	\$ 7,022	\$ 0	\$ 7,022	\$ (8,981)	\$ 0	\$ 0	\$ 0	\$ (1,959)

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis of the significant changes in the results of operations, capital resources and liquidity presented in the accompanying consolidated financial statements for Codorus Valley Bancorp, Inc. ("Codorus Valley" or "the Corporation"), a bank holding company, and its wholly-owned subsidiary, PeoplesBank, A Codorus Valley Company ("PeoplesBank"), are provided below. Codorus Valley's consolidated financial condition and results of operations consist almost entirely of PeoplesBank's financial condition and results of operations. Current performance does not guarantee, and may not be indicative of, similar performance in the future.

### Forward-looking Statements

Management of the Corporation has made forward-looking statements in this Form 10-Q. These forward-looking statements may be subject to risks and uncertainties. Forward-looking statements include information concerning possible or assumed future results of operations of the Corporation and its subsidiaries. When words such as "believes," "expects," "anticipates" or similar expressions occur in the Form 10-Q, management is making forward-looking statements.

Note that many factors, some of which are discussed elsewhere in this report and in the documents that are incorporated by reference, could affect the future financial results of the Corporation and its subsidiaries, both individually and collectively, and could cause those results to differ materially from those expressed in the forward-looking statements contained or incorporated by reference in this Form 10-Q. These factors include, but are not limited to, the following:

- Operating, legal and regulatory risks;
- Credit risk, including an increase in nonperforming assets requiring loss provisions and the incurrence of carrying costs related to nonperforming assets;
- Interest rate fluctuations which could increase our cost of funds or decrease our yield on earning assets and therefore reduce our net interest income;
- Declines in the market value of investment securities considered to be other-than-temporary;
- Unavailability of capital when needed, or availability at less than favorable terms;
- Unauthorized disclosure of sensitive or confidential client or customer information, whether through a breach of our computer systems or otherwise, which may adversely affect the Corporation's operations, net income or reputation;
- Inability to achieve merger-related synergies, and difficulties in integrating the business and operations of acquired institutions;
- A prolonged economic downturn;
- Political and competitive forces affecting banking, securities, asset management and credit services businesses;
- The effects of and changes in the rate of FDIC premiums, including special assessments;
- Future legislative or administrative changes to U.S. governmental capital programs;
- Future changes in federal or state tax laws or tax rates;
- Enacted financial reform legislation, e.g., Dodd-Frank Wall Street Reform and Consumer Protection Act, may have a significant impact on the Corporation's business and results of operations; and
- The risk that management's analyses of these risks and forces could be incorrect and/or that the strategies developed to address them could be unsuccessful.

The Corporation undertakes no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances that arise after the date of this report.

## Critical Accounting Policies

The Corporation's critical accounting policies, as summarized in Note 1—Summary of Significant Accounting Policies, include those related to the allowance for loan losses, valuation of foreclosed real estate, evaluation of other-than-temporary impairment of securities, and determination of acquisition-related goodwill and fair value adjustments, which require management to make significant judgments, estimates and assumptions that have a material impact on the carrying value of the respective assets and liabilities. For this Form 10-Q, there were no material changes made to the Corporation's critical accounting policies, which are more fully disclosed in Item 7 of the Corporation's previously filed Annual Report on Form 10-K for the year ended December 31, 2018.

## Three Months Ended March 31, 2019 vs. Three Months Ended March 31, 2018

### FINANCIAL HIGHLIGHTS

The Corporation's net income (earnings) was \$4,091,000 for the quarter ended March 31, 2019, as compared to \$4,083,000 for the quarter ended March 31, 2018, an increase of \$8,000 or 0.2 percent.

- Net interest income for the first quarter of 2019 increased \$186,000 or 1 percent above the same period in 2018, primarily due to increased interest income from a higher volume of commercial loans at a higher rate of interest, offset by higher rates of interest on demand and time deposits in the first quarter of 2019 as compared to the first quarter of 2018.
- The Corporation's net interest margin (tax-equivalent basis) for the first quarter of 2019 was 3.69 percent, compared to 3.89 percent for the first quarter of 2018. The net interest margin contraction was a result of a temporary increase in balance sheet liquidity, a flat yield curve and an increase in loans classified as nonaccrual.
- The provision for loan losses was \$1,050,000 for the first quarter of 2019, an \$850,000 increase as compared to a provision of \$200,000 for the first quarter of 2018. The increased provision in the first quarter of 2019 was primarily attributed to approximately \$1.1 million of specific loan loss reserves established during the quarter, provision related to net loan growth during the quarter, net charge-offs of \$113,000 and the net impact of adjustments made to certain qualitative factors and the unallocated reserve. The allowance as a percentage of total loans was 1.34 percent at March 31, 2019 as compared to 1.29 percent at December 31, 2018 and 1.18 percent at March 31, 2018.
- Noninterest income for the first quarter of 2019 increased \$6,000 or 0 percent compared to the first quarter of 2018. Income from bank owned life insurance increased due to the purchase of additional insurance. The increase was offset by a decrease in the gain on sale of loans held for sale, primarily the result of the inability to sell the SBA guaranteed portion of loans due to the government shut-down in the first quarter of 2019.
- Noninterest expenses in the first quarter of 2019 were \$696,000 or 5 percent lower than the first quarter of 2018. Lower personnel costs and charitable donations accounted for a majority of the decrease. The decrease was partially offset by an increase in occupancy expense.
- The provision for income taxes for the first quarter of 2019 increased by \$30,000 or 3 percent as compared to the first quarter of 2018 as a result of the slightly higher income before taxes in the first quarter 2019 as compared to the first quarter 2018.



The schedule below presents selected performance metrics for the first quarter of both 2019 and 2018. Per share computations include the effect of stock dividends, including the 5 percent stock dividend distributed in the fourth quarter of 2018.

	Three months ended March 31,	
	2019	2018
Basic earnings per share	\$ 0.43	\$ 0.44
Diluted earnings per share	\$ 0.43	\$ 0.43
Cash dividend payout ratio	36.96%	33.81%
Return on average assets	0.91%	0.97%
Return on average equity	9.04%	9.87%
Net interest margin (tax equivalent basis)	3.69%	3.89%
Net overhead ratio	2.07%	2.38%
Efficiency ratio	66.35%	70.76%
Average equity to average assets	10.02%	9.80%

A more detailed analysis of the factors and trends affecting the Corporation's earnings and financial position follows.

## INCOME STATEMENT ANALYSIS

### Net Interest Income

Unless otherwise noted, this section discusses interest income and interest expense amounts as reported in the Consolidated Statements of Income, which are not presented on a tax equivalent basis.

Net interest income for the quarter ended March 31, 2019 was \$15,531,000, an increase of \$186,000 or 1 percent compared to net interest income of \$15,345,000 for the first quarter of 2018. The increase was primarily attributable to a higher volume of commercial loans at a higher rate of interest, offset by higher rates of interest on demand and time deposits. The Corporation's net interest margin, computed as interest income (tax-equivalent basis) annualized as a percentage of average interest earning assets, was 3.69 percent for the first quarter of 2019 compared to the 3.89 percent for the first quarter of 2018.

Total interest income for the first quarter of 2019 totaled \$20,876,000, an increase of \$2,283,000 or 12 percent above the amount of total interest income for the first quarter of 2018. The change was primarily a result of a higher volume and rate on commercial loans and interest bearing deposits with banks.

Interest and dividend income on investments increased \$34,000 or 4 percent in the first quarter of 2019 compared to the same period in 2018. The average balance of the investment securities portfolio decreased \$8,419,000 or 5 percent when comparing the first quarter of 2019 to the same period in 2018. The tax-equivalent yield on investments for the first quarter of 2019 was 2.75 percent or 18 basis points higher than the 2.57 percent experienced in the first quarter of 2018.

Interest income on loans increased \$2,013,000 or 12 percent in the first quarter of 2019 compared to the same period in 2018. The average balance of outstanding loans, primarily commercial loans, increased approximately \$88,992,000 or 6 percent comparing the first quarter of 2019 to the same period in 2018. The increased volume of commercial loans and higher rates on the loan portfolio were the primary drivers to the increase in interest income on loans. The tax-equivalent yield on loans for the first quarter 2019 was 5.28 percent or 25 basis points more than the 5.03 percent experienced in the first quarter of 2018.

Total interest expense for the first quarter of 2019 was \$5,345,000, an increase of \$2,097,000 or 65 percent as compared to total interest expense of \$3,248,000 for the first quarter of 2018. The change was primarily the result of an increase in the volume and cost of deposits.

Interest expense on deposits increased \$1,988,000 or 76 percent in the first quarter of 2019 compared to the same period in 2018. The average rate paid on interest-bearing deposits was 1.51 percent in the first quarter of 2019 or 58 basis points higher than the average rate paid of 0.93 percent in the first quarter of 2018. The average balance of interest-bearing deposits for the first quarter of 2019 increased by \$99,687,000 or 9 percent compared to the first quarter of 2018. Also, the Corporation experienced favorable growth in noninterest-bearing deposits, with the average volume for the first quarter of 2019 increasing 5 percent to \$244,847,000 as compared to \$233,702,000 for the first quarter of 2018.

For the first quarter of 2019 interest expense on borrowings increased \$109,000 or 18 percent compared to the first quarter of 2018. Short-term borrowings consisting of repurchase agreements and other short-term borrowings averaged \$6,434,000 for the first quarter of 2019, compared to an average balance of \$10,055,000 for the first quarter of 2018. The rate on average short-term borrowings for the first quarter of 2019 was 0.57 percent, a decrease as compared to a rate of 0.61 percent for the first quarter of 2018. Long-term debt, primarily from the Federal Home Loan Bank of Pittsburgh (FHLBP), averaged \$119,759,000 for the first quarter of 2019 and \$126,866,000 for the first quarter of 2018. For the first quarter of 2019, the rate on average long-term borrowings was 2.42 percent, an increase as compared to a rate of 1.92 percent for the first quarter of 2018.

**Table 1-Average Balances and Interest Rates (tax equivalent basis)**

	Three months ended March 31,					
	2019			2018		
(dollars in thousands)	Average Balance	Interest	Yield/Rate	Average Balance	Interest	Yield/Rate
<b>Assets</b>						
Interest bearing deposits with banks	\$ 60,397	\$ 362	2.43%	\$ 32,981	\$ 126	1.55%
Investment securities:						
Taxable	118,751	795	2.72	114,407	689	2.44
Tax-exempt	36,673	259	2.86	49,436	350	2.87
Total investment securities	155,424	1,054	2.75	163,843	1,039	2.57
Loans:						
Taxable (1)	1,490,231	19,425	5.29	1,394,739	17,374	5.05
Tax-exempt	10,730	106	4.01	17,230	155	3.65
Total loans	1,500,961	19,531	5.28	1,411,969	17,529	5.03
Total earning assets	1,716,782	20,947	4.95	1,608,793	18,694	4.71
Other assets (2)	89,249			79,512		
Total assets	\$ 1,806,031			\$ 1,688,305		
<b>Liabilities and Shareholders' Equity</b>						
Deposits:						
Interest bearing demand	\$ 682,155	\$ 2,384	1.42%	\$ 609,055	\$ 1,087	0.72%
Savings	86,644	21	0.10	87,794	22	0.10
Time	473,212	2,215	1.90	445,475	1,523	1.39
Total interest bearing deposits	1,242,011	4,620	1.51	1,142,324	2,632	0.93
Short-term borrowings	6,434	9	0.57	10,055	15	0.61
Long-term debt	119,759	716	2.42	126,866	601	1.92
Total interest bearing liabilities	1,368,204	5,345	1.58	1,279,245	3,248	1.03
Noninterest bearing deposits	244,847			233,702		
Other liabilities	11,960			9,812		
Shareholders' equity	181,020			165,546		
Total liabilities and shareholders' equity	\$ 1,806,031			\$ 1,688,305		
Net interest income (tax equivalent basis)		\$ 15,602			\$ 15,446	
Net interest margin (3)			3.69%			3.89%
Tax equivalent adjustment		(71)			(101)	
Net interest income		\$ 15,531			\$ 15,345	

(1) Average balance includes average nonaccrual loans of \$21,237,000 for 2019 and \$4,310,000 for 2018.

Interest includes net loan fees of \$512,000 for 2019 and \$783,000 for 2018.

(2) Average balance includes average bank owned life insurance, foreclosed real estate and unrealized holding gains (losses) on investment securities.

(3) Net interest income (tax equivalent basis) annualized as a percentage of average earning assets.

**Table 2-Rate/Volume Analysis of Changes in Net Interest Income (tax equivalent basis)**

<i>(dollars in thousands)</i>	<b>Three months ended March 31, 2019 vs. 2018</b>		
	<b>Increase (decrease) due to change in*</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Net</b>
<b>Interest Income</b>			
Interest bearing deposits with banks	\$ 105	\$ 131	\$ 236
<b>Investment securities:</b>			
Taxable	9	97	106
Tax-exempt	(90)	(1)	(91)
<b>Loans:</b>			
Taxable	775	1,276	2,051
Tax-exempt	(59)	10	(49)
Total interest income	740	1,513	2,253
<b>Interest Expense</b>			
<b>Deposits:</b>			
Interest bearing demand	163	1,134	1,297
Savings	(1)	0	(1)
Time	94	598	692
Short-term borrowings	(5)	(1)	(6)
Long-term debt	(31)	146	115
Total interest expense	220	1,877	2,097
Net interest income (tax equivalent basis)	\$ 520	\$ (364)	\$ 156

\*Changes which are due to both volume and rate are allocated in proportion to their relationship to the amount of change attributed directly to volume or rate.

#### **Provision for Loan Losses**

The provision for loan losses is an expense charged to earnings to cover the estimated losses attributable to uncollected loans. The provision reflects management's judgment of an appropriate level for the allowance for loan losses. The provision for loan losses was \$1,050,000 for the first quarter of 2019, an \$850,000 increase as compared to a provision of \$200,000 for the first quarter of 2018. The provision in the first quarter of 2019 was primarily due to approximately \$1.1 million of specific loan loss reserves assigned during the quarter, provision related to net loan growth during the quarter, net charge-offs of \$113,000 and the net impact of adjustments made to certain qualitative factors and the unallocated reserve. The provision for both periods supported adequate allowance for loan loss coverage considering several factors, including the Corporation's continued commercial loan growth. The allowance as a percentage of total loans was 1.34 percent at March 31, 2019, as compared to 1.29 percent at December 31, 2018 and 1.18 percent at March 31, 2018.

More information about the allowance for loan losses can be found in this report under the caption Allowance for Loan Losses on page 53.

## Noninterest Income

The following table presents the components of total noninterest income for the first quarter of 2019, compared to the first quarter of 2018.

*Table 3 - Noninterest income*

<i>(dollars in thousands)</i>	Three months ended March 31,		Change Increase (Decrease)	
	2019	2018	\$	%
Trust and investment services fees	\$ 840	\$ 790	\$ 50	6%
Income from mutual fund, annuity and insurance sales	235	314	(79)	(25)
Service charges on deposit accounts	1,158	1,103	55	5
Income from bank owned life insurance	367	241	126	52
Other income	409	326	83	25
Gain on sales of loans held for sale	218	443	(225)	(51)
Loss on sales of securities	(4)	0	(4)	*nm
Total noninterest income	\$ 3,223	\$ 3,217	\$ 6	0%

\*nm – not meaningful

The discussion that follows addresses changes in selected categories of noninterest income.

**Trust and investment services fees**—The \$50,000 or 6 percent increase in trust and investment services fees is due to the growth of new business.

**Income from mutual fund, annuity and insurance sales**—The \$79,000 or 25 percent decrease in income from mutual fund, annuity and insurance sales is due to \$75,000 in non-recurring revenue in the first quarter of 2018.

**Service charges on deposits accounts**—The \$55,000 or 5 percent increase in service charges on deposit accounts is due to the higher volume of demand deposit accounts subject to fees and debit card transactions.

**Income from bank owned life insurance**—The \$126,000 or 52 percent increase in income from bank owned life insurance is due to a \$6.6 million purchase of bank owned life insurance during the first quarter 2019.

**Other income**—The \$83,000 or 25 percent increase in other income is due to higher loan related income such as mortgage and SBA loan servicing income, letter of credit fees and miscellaneous client based service charges such as gift card and credit card merchant fees.

**Gain on sales of loans held for sale**—The \$225,000 or 51 percent decrease in gain on sales of loans is due to the sale of a lower volume of the guaranteed portion of SBA loans to the secondary market as a result of the government shutdown during the first quarter 2019.

## Noninterest Expense

The following table presents the components of total noninterest expense for the first quarter of 2019, compared to the first quarter of 2018.

*Table 4 - Noninterest expense*

<i>(dollars in thousands)</i>	Three months ended March 31,		Change Increase (Decrease)	
	2019	2018	\$	%
Personnel	\$ 7,706	\$ 7,812	\$ (106)	(1)%
Occupancy of premises, net	963	871	92	11
Furniture and equipment	772	814	(42)	(5)
Postage, stationery and supplies	184	172	12	7
Professional and legal	109	180	(71)	(39)
Marketing	349	408	(59)	(14)
FDIC insurance	237	168	69	41
Debit card processing	323	288	35	12
Charitable donations	845	1,509	(664)	(44)
Telecommunications	126	237	(111)	(47)
External data processing	556	447	109	24
Foreclosed real estate including provision for losses	87	9	78	867
Other	304	342	(38)	(11)
Total noninterest expense	\$ 12,561	\$ 13,257	\$ (696)	(5)%

The discussion that follows addresses changes in selected categories of noninterest expense.

**Personnel**—The \$106,000 or 1 percent decrease in personnel expense is largely due to employee turnover in the first quarter of 2019.

**Occupancy of premises, net**—The \$92,000 or 11 percent increase in occupancy of premises is primarily due to higher depreciation expense on buildings and improvements and higher maintenance and repair costs.

**Furniture and equipment**—The \$42,000 or 5 percent decrease in furniture and equipment is primarily due to a reduction in software licenses and maintenance costs in the first quarter of 2019 as compared to the first quarter of 2018.

**Professional and legal**—The \$71,000 or 39 percent decrease in professional and legal expenses is attributed to a decrease in legal and consulting fees during the quarter as compared to the prior period.

**Marketing**—The \$59,000 or 14 percent decrease in marketing expenses is attributed to a decrease in advertising costs during the quarter as compared to the prior period.

**FDIC insurance**—The \$69,000 or 41 percent increase in FDIC insurance expenses is attributed to an increase in the bank's overall asset growth, which is the primary driver of the premium, as compared to the prior period.

**Charitable donations**—The \$664,000 or 44 percent decrease in charitable donations is primarily attributed to a decrease in donations in the first quarter 2019 to the PeoplesBank Charitable foundation, which was newly formed in the first quarter 2018.

**Telecommunications**—The \$111,000 or 47 percent decrease is due to a change in network providers which provide a higher level of service for a lower cost.

**External data processing**—The \$109,000 or 24 percent increase in external data processing expenses reflects increased reliance on outsourcing transaction processing to specialized vendors, which is typically performed on such vendors' hosted and secure websites. Transaction volumes in both accounts and transactions year over year due to business expansion resulted in higher costs. The Corporation continues to expand and enhance electronic banking services provided to our clients which contributed to the increase in the expense.

**Foreclosed real estate including provision for losses**—The \$78,000 or 867 percent increase in foreclosed real estate including provision for losses is attributed to a corresponding increase in foreclosed real estate and expenses associated with those assets in the first quarter of 2019.

**Other**—The \$38,000 or 11 percent decrease in other expenses, which is comprised of many underlying expenses, is primarily due to other miscellaneous loan expense.

#### **Provision for Income Taxes**

The provision for income taxes for the first quarter of 2019 was \$1,052,000, an increase of \$30,000 or 3 percent as compared to the first quarter of 2018. The increase is attributed to the slightly higher net income for the first quarter of 2019 compared to the first quarter of 2018.

#### **BALANCE SHEET REVIEW**

##### **Interest Bearing Deposits with Banks**

On March 31, 2019, interest bearing deposits with banks totaled \$73,835,000, an increase of \$4,732,000 or 7 percent, compared to the level at year-end 2018. The increase is primarily the result of the growth in client deposits and selective redeployment of investment security proceeds.

##### **Investment Securities (Available-for-Sale)**

The Corporation's entire investment securities portfolio is classified available-for-sale, and is comprised primarily of interest-earning debt securities. The overall composition of the Corporation's investment securities portfolio is provided in Note 2—Securities. On March 31, 2019, the fair value of investment securities available-for-sale totaled \$149,168,000, which represented a decrease of \$425,000 as compared to the fair value of investment securities at year-end 2018. Principal reductions from investment maturities, mortgage-backed security payments, and sales exceeded new investments during the first three months of 2019.

##### **Loans**

On March 31, 2019, total loans, net of deferred fees, were \$1.49 billion, which was \$9,282,000 or 1 percent higher than the level at year-end 2018. This change in volume was due primarily to an increase in commercial loans, particularly within the builder and developer sector and the hotel/motel sector, which reflected continued commercial loan demand in our markets. Commercial loans within the commercial real estate investor, residential real estate investor and builder & developer sectors each represented more than 10 percent of the total portfolio. The composition of the Corporation's loan portfolio is provided in Note 4—Loans.

##### **Deposits**

Deposits are the Corporation's principal source of funding for earning assets. On March 31, 2019, deposits totaled \$1.50 billion, which reflected a \$7,597,000 or 1 percent increase compared to the level at year-end 2018. Of the increase in total deposits, \$337,000 is attributable to noninterest bearing deposits and \$7,260,000 related to growth in interest bearing deposits. The composition of the Corporation's total deposit portfolio is provided in Note 6—Deposits.

## **Short-term Borrowings**

Short-term borrowings, which consist of securities sold under agreements to repurchase (repurchase agreements), federal funds purchased, and other short-term borrowings, totaled \$6,830,000 at March 31, 2019, which reflected a \$192,000 or 3 percent decrease compared to the level at year-end 2018.

## **Long-term Debt**

The Corporation uses long-term borrowings as a secondary funding source for asset growth and to manage interest rate risk. On March 31, 2019, long-term debt totaled \$116,779,000 compared to \$115,310,000 at year-end 2018. The \$1,469,000 increase is due to the financing lease liability established January 1, 2019 upon adoption of ASC 842. A listing of outstanding long-term debt obligations is provided in Note 7—Short-Term Borrowings and Long-Term Debt. The composition of the Corporation's leases is provided in Note 8—Leases.

## **Shareholders' Equity and Capital Adequacy**

Shareholders' equity, or capital, enables Codorus Valley to maintain asset growth and absorb losses. Capital adequacy can be affected by a multitude of factors, including profitability, new stock issuances, corporate expansion and acquisitions, dividend policy and distributions, and regulatory mandates. The Corporation's total shareholders' equity was approximately \$182,807,000 on March 31, 2019, an increase of approximately \$4,061,000 or 2 percent, compared to the level at year-end 2018.

### *Cash Dividends on Stock*

The Corporation has historically paid cash dividends on its stock on a quarterly basis. The Board of Directors determines the dividend rate after considering the Corporation's capital requirements, current and projected net income, and other relevant factors. As recently announced, the Board of Directors declared a quarterly cash dividend of \$0.16 per share on April 9, 2019, payable on May 14, 2019, to shareholders of record at the close of business on April 23, 2019. This cash dividend follows the \$0.16 cash dividend distributed in February 2019.

### *Capital Adequacy*

The Corporation and PeoplesBank are subject to various regulatory capital requirements administered by banking regulators that involve quantitative guidelines and qualitative judgments. The regulatory capital measures for the Corporation and PeoplesBank as of March 31, 2019 and the minimum capital ratios established by regulators are set forth in Note 8—Regulatory Matters to the financial statements. We believe that both Codorus Valley and PeoplesBank were well capitalized on March 31, 2019.

Our capital adequacy as of March 31, 2019, reflects updated regulatory capital guidelines from the Board of Governors of the Federal Reserve System finalized rule which implemented the Basel III regulatory capital framework, and which became effective for the Corporation and PeoplesBank on January 1, 2015. Under the revised regulatory capital framework, minimum requirements increased both the quantity and quality of capital held by banking organizations. Additionally, a new minimum ratio of common equity Tier 1 capital to risk-weighted assets of 4.5 percent and a common equity Tier 1 conservation buffer of risk-weighted assets applies to all supervised financial institutions. The rule also raised the minimum ratio of Tier 1 capital to risk-weighted assets from 4 percent to 6 percent and includes a minimum leverage ratio of 4 percent for all banks. The new rule also increases the risk weights for past-due loans, certain commercial real estate loans and some equity exposures, and makes selected other changes in risk weights and credit conversion factors.



The new rule further provides that, in order to avoid restrictions on capital distributions, including dividend payments and certain discretionary bonus payments to executive officers, a banking organization must hold the 2.5 percent capital conservation buffer, which is to be phased in over a four year period beginning January 1, 2016, with the full 2.5 percent required as of January 1, 2019.

The transition schedule for new ratios, including the capital conservation buffer, is as follows:

	<b>As of January 1:</b>				
	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
Minimum common equity Tier 1 capital ratio	4.5%	4.5%	4.5%	4.5%	4.5%
Common equity Tier 1 capital conservation buffer	N/A	0.625%	1.25%	1.875%	2.5%
Minimum common equity Tier 1 capital ratio plus capital conservation buffer	4.5%	5.125%	5.75%	6.375%	7.0%
Phase-in of most deductions from common equity Tier 1 capital	40%	60%	80%	100%	100%
Minimum Tier 1 capital ratio	6.0%	6.0%	6.0%	6.0%	6.0%
Minimum Tier 1 capital ratio plus capital conservation buffer	N/A	6.625%	7.25%	7.875%	8.5%
Minimum total capital ratio	8.0%	8.0%	8.0%	8.0%	8.0%
Minimum total capital ratio plus capital conservation buffer	N/A	8.625%	9.25%	9.875%	10.5%

As fully phased in, a banking organization with a buffer greater than 2.5 percent would not be subject to limits on dividend payments or discretionary bonus payments; however, a banking organization with a buffer less than 2.5 percent would be subject to increasingly stringent limitations as the buffer approaches zero. The new rule also prohibits a banking organization from paying dividends or discretionary bonuses if its eligible net income is negative in that quarter and its capital conservation buffer ratio was less than 2.5 percent as of the beginning of that quarter. Eligible net income is defined as net income for the four calendar quarters preceding the current calendar quarter, net of any distributions and associated tax effects not already reflected in net income.

A summary of payout restrictions based on the capital conservation buffer is as follows:

<b>Capital Conservation Buffer (as a % of risk-weighted assets)</b>	<b>Maximum Payout (as a % of eligible net income)</b>
Greater than 2.5%	No payout limitation applies
≤2.5% and >1.875%	60%
≤1.875% and >1.25%	40%
≤1.25% and >0.625%	20%
≤0.625%	0%

Under the new rule as effective through the three months ending March 31, 2019, the Corporation and PeoplesBank had no regulatory dividend restrictions and remained well capitalized by all regulatory capital measures (see Note 9—Regulatory Matters to the financial statements). The Corporation plans to manage its capital adequacy to ensure continued compliance with the new capital rules.

## RISK MANAGEMENT

### Credit Risk Management

Credit risk represents the possibility that a loan client, counterparty or issuer may not perform in accordance with contractual terms, posing one of the most significant risks of loss to the Corporation. Accordingly, the Corporation emphasizes the management of credit risk, and has established a lending policy which management believes is sound given the nature and scope of our operations. The Credit Risk Management section included in Item 7 of the Corporation's previously filed Annual Report on Form 10-K for the year ended December 31, 2018, provides a more detailed overview of the Corporation's credit risk management process.

#### *Nonperforming Assets*

Nonperforming assets, as shown in the table below, are asset categories that pose the greatest risk of loss. The level of nonperforming assets at March 31, 2019 has increased by approximately \$4,258,000 or 17 percent when compared to year-end 2018. The increase is the result of a net increase in nonaccrual loans.

The Corporation regularly monitors large and criticized assets in its commercial loan portfolio recognizing that prolonged low economic growth, or a weakening economy, could have negative effects on these commercial borrowers. Nonperforming assets are monitored and managed for collection of these accounts. Collection efforts, including modification of contractual terms for individual accounts based on prevailing market conditions and liquidation of collateral assets, are employed to maximize recovery. A special assets committee meets regularly, at a minimum quarterly, to review nonperforming assets. We generally rely on appraisals performed by independent licensed appraisers to determine the value of real estate collateral for impaired collateral-dependent loans. Generally, an appraisal is performed when: an account reaches 90 days past due, unless a certified appraisal was completed within the past twelve months; market values have changed significantly; the condition of the property has changed significantly; or the existing appraisal is outdated based upon regulatory or policy requirements. In instances where the value of the collateral, net of costs to sell, is less than the net carrying amount for impaired commercial related loans, a specific loss allowance is established for the difference. Further provisions for loan losses may be required for nonaccrual loans as additional information becomes available or conditions change. When it is probable that some portion or an entire loan balance will not be collected, that amount is charged off as loss against the allowance.

The paragraphs and table below address significant changes in the nonperforming asset categories as of March 31, 2019 compared to December 31, 2018.

**Table 5 - Nonperforming Assets**

<i>(dollars in thousands)</i>	<b>March 31, 2019</b>	<b>December 31, 2018</b>
Nonaccrual loans	\$ 24,400	\$ 20,058
Nonaccrual loans, troubled debt restructurings	975	930
Accruing loans 90 days or more past due	1,999	2,128
Total nonperforming loans	27,374	23,116
Foreclosed real estate, net of allowance	1,755	1,755
Total nonperforming assets	\$ 29,129	\$ 24,871
Accruing troubled debt restructurings	\$ 2,908	\$ 3,098
Total period-end loans, net of deferred fees	\$ 1,494,962	\$ 1,485,680
Allowance for loan losses (ALL)	\$ 20,081	\$ 19,144
ALL as a % of total period-end loans	1.34%	1.29%
Net charge-offs year-to-date, annualized as a % of average total loans	0.03%	0.02%
ALL as a % of nonperforming loans	73.36%	82.81%
Nonperforming loans as a % of total period-end loans	1.83%	1.56%
Nonperforming assets as a % of total period-end loans and net foreclosed real estate	1.95%	1.67%
Nonperforming assets as a % of total period-end assets	1.60%	1.38%
Nonperforming assets as a % of total period-end shareholders' equity	15.93%	13.91%

*Nonperforming loans*

Nonperforming loans consist of nonaccrual loans and accruing loans 90 days or more past due. We generally place a loan on nonaccrual status and cease accruing interest income (i.e., recognize interest income on a cash basis, as long as the loan is sufficiently collateralized) when loan payment performance is unsatisfactory and the loan is past due 90 days or more. A loan is returned to interest accruing status when we determine that circumstances have improved to the extent that all of the principal and interest amounts contractually due are current for at least six consecutive payments and future payments are reasonably assured. Loans past due 90 days or more and still accruing interest represent loans that are contractually past due, but are well collateralized and in the process of collection. As of March 31, 2019, the nonperforming loan portfolio balance totaled \$27,374,000, compared to \$23,116,000 at year-end 2018. During the quarter, loans totaling \$6,431,000 were transferred to nonaccrual status, offset by the transfer of loans out of nonaccrual status and payments to loans in nonaccrual status totaling approximately \$2,173,000, resulting in the net increase of \$4,258,000. For both periods, the nonperforming portfolio balance was comprised primarily of collateralized commercial loans.

### *Foreclosed Real Estate*

Foreclosed real estate represents real estate acquired to satisfy debts owed to PeoplesBank and is included in the Other Assets category on the Corporation's balance sheet. The carrying amount of foreclosed real estate as of March 31, 2019, net of allowance, totaled \$1,755,000, which was unchanged from year-end 2018.

### *Troubled Debt Restructurings*

Troubled debt restructurings pertain to loans whose terms have been modified to include a concession that we would not ordinarily consider due to the debtor's financial difficulties. Concessions granted under a troubled debt restructuring typically involve a reduction of interest rate lower than the current market rate for new debt with similar risk, the deferral of payments or extension of the stated maturity date. Troubled debt restructurings are evaluated for impairment if they have been restructured during the most recent calendar year, or if they cease to perform in accordance with the modified terms. As of March 31, 2019, the accruing troubled debt restructuring portfolio balance totaled \$2,908,000, compared to \$3,098,000 at year-end 2018. The \$190,000 decrease was the result of principal repayments of \$253,000, offset by a modification to one loan with a principal balance of \$63,000 during the first quarter of 2019.

### *Allowance for Loan Losses*

Although the Corporation believes that it maintains sound credit policies, certain loans deteriorate and must be charged off as losses. The allowance for loan losses is maintained to absorb losses inherent in the portfolio. The allowance is increased by provisions charged to expense and is reduced by loan charge-offs, net of recoveries. The allowance is based upon management's continuous evaluation of the loan portfolio coupled with a formal review of adequacy on a quarterly basis, which is subject to review and approval by the Board.

The allowance for loan losses consists primarily of three components: specific allowances for individually impaired commercial loans; allowances calculated for pools of loans; and an unallocated component, which reflects the margin of imprecision inherent in the assumptions that underlie the evaluation of the adequacy of the allowance. The Corporation uses an internal risk rating system to evaluate individual loans. Loans are segmented into industry groups or pools with similar characteristics, and an allowance for loan losses is allocated to each segment based on quantitative factors such as recent loss history (two-year rolling average of net charge-offs) and qualitative factors, such as the results of internal and external credit reviews, changes in the size and composition of the loan portfolio, adequacy of collateral, and general economic conditions. Determining the level of the allowance for probable loan losses at any given period is subjective, particularly during deteriorating or uncertain economic periods, and requires that we make estimates using assumptions. There is also the potential for adjustment to the allowance as a result of regulatory examinations.

The following table presents an analysis of the activity in the allowance for loan losses for the three months ended March 31, 2019 and 2018:

**Table 6 - Analysis of Allowance for Loan Losses**

<i>(dollars in thousands)</i>	<b>2019</b>	<b>2018</b>
Balance-January 1,	\$ 19,144	\$ 16,689
Provision charged to operating expense	1,050	200
Loans charged off:		
Commercial, financial and agricultural	46	0
Consumer and home equity	80	48
Total loans charged off	126	48
Recoveries:		
Commercial, financial and agricultural	3	4
Real estate - construction and land development	0	18
Consumer and home equity	10	3
Total recoveries	13	25
Net charge-offs	113	23
Balance-March 31,	\$ 20,081	\$ 16,866
<b>Ratios:</b>		
Annualized net charge-offs as a % of average total loans	0.03%	0.01%
Allowance for loan losses as a % of total period-end loans	1.34%	1.18%
Allowance for loan losses as a % of nonperforming loans	73.36%	300.42%

The provision for loan losses increased \$850,000 from March 31, 2018 to March 31, 2019. The increase in the provision for the first quarter of 2019 was primarily attributed to approximately \$1.1 million of specific loan loss reserves established during the first quarter of 2019, provision related to net loan growth during the quarter, net charge-offs of \$113,000 and the net impact of adjustments made to certain qualitative factors and the unallocated reserve. The provision for both periods supported adequate allowance for loan loss coverage considering several factors, including the Corporation's growth in commercial loans.

Net charge-offs for the first three months of 2019 were \$113,000 compared to \$23,000 for the same period of 2018. During the first three months of 2019, there were \$126,000 of charge-offs as compared to \$48,000 during the same period in 2018. The risks and uncertainties associated with weak economic and business conditions, or the erosion of real estate values may adversely affect our borrowers' ability to service their loans, causing significant fluctuations in the level of charge-offs and provision expense from one period to another. The allowance as a percentage of total loans was 1.34 percent at March 31, 2019, as compared to 1.29 percent at December 31, 2018 and 1.18 percent at March 31, 2018. The unallocated portion of the allowance was \$297,000 or 1 percent of the total allowance as of March 31, 2019, as compared to \$719,000 or 4 percent of the total allowance as of December 31, 2018.

## Liquidity Risk Management

Maintaining adequate liquidity provides the Corporation with the ability to meet financial obligations to depositors, loan clients, employees, and shareholders on a timely and cost effective basis in the normal course of business. Additionally, adequate liquidity provides funds for growth and business opportunities as they arise. Liquidity is generated from transactions relating to both the Corporation's assets and liabilities. The primary sources of asset liquidity are funds received from client loan payments, investment maturities and cash inflows from mortgage-backed securities, and the net proceeds of asset sales. The primary sources of liability liquidity are deposit growth, and funds obtained from short-term borrowings and long-term debt. The Consolidated Statements of Cash Flows, included in this report, present the changes in cash from operating, investing and financing activities. At March 31, 2019, we believe that liquidity was adequate based upon the potential liquidation of unpledged available-for-sale securities with a fair value totaling approximately \$25,799,000 and available credit from the Federal Home Loan Bank of Pittsburgh totaling approximately \$390,486,000. The Corporation's loan-to-deposit ratio was approximately 98 percent as of March 31, 2019, 99 percent as of December 31, 2018 and 101 percent as of March 31, 2018.

## Off-Balance Sheet Arrangements

The Corporation's financial statements do not reflect various commitments that are made in the normal course of business, which may involve some liquidity risk. These commitments consist primarily of commitments to grant new loans, unfunded commitments under existing loan facilities, and letters of credit issued under the same standards as on-balance sheet instruments. Unused commitments on March 31, 2019, totaled \$461,431,000 and consisted of \$377,444,000 in unfunded commitments under existing loan facilities, \$61,214,000 to grant new loans and \$22,773,000 in letters of credit. Generally these commitments have fixed expiration dates or termination clauses and are for specific purposes. Accordingly, many of the commitments are expected to expire without being drawn upon and, therefore, generally do not present significant liquidity risk to the Corporation or PeoplesBank.

## Recent Legislative Developments

On May 24, 2018, the Economic Growth, Regulatory Relief, and Consumer Protection Act (the "Regulatory Relief Act"), amended certain provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, as well as certain other statutes administered by the federal banking agencies. Some of the key provisions of the Regulatory Relief Act as it relates to community banks and bank holding companies include: (i) designating mortgages held in portfolio as "qualified mortgages" for banks with less than \$10 billion in assets, subject to certain documentation and product limitations; (ii) exempting banks with less than \$10 billion in assets (and total trading assets and trading liabilities of 5% or less of total assets) from Volcker Rule requirements relating to proprietary trading; (iii) simplifying capital calculations for banks with less than \$10 billion in assets by requiring federal banking agencies to establish a community bank leverage ratio of tangible equity to average consolidated assets of not less than 8% or more than 10%, and provide that banks that maintain tangible equity in excess of such ratio will be deemed to be in compliance with risk-based capital and leverage requirements; (iv) assisting smaller banks with obtaining stable funding by providing an exception for reciprocal deposits from FDIC restrictions on acceptance of brokered deposits; (v) raising the eligibility for use of short-form Call Reports from \$1 billion to \$5 billion in assets; (vi) clarifying definitions pertaining to high volatility commercial real estate loans (HVCRE), which requires higher capital allocations, so that only loans with increased risk are subject to higher risk weightings; and (vii) changing the eligibility for use of the small bank holding company policy statement from institutions with under \$1 billion in assets to institutions with under \$3 billion in assets.

Section 201 of the Regulatory Relief Act directed the federal banking agencies to develop a community bank leverage ratio ("CBLR") of not less than 8% and not more than 10% for qualifying community banks and bank holding companies with total consolidated assets of less than \$10 billion. Qualifying community banking organizations that exceed the CBLR level established by the agencies, and that elect to be covered by the CBLR framework, will be considered to have met: (i) the generally applicable leverage and risk-based capital requirements under the banking agencies' capital rules; (ii) the capital ratio requirements necessary to be considered "well capitalized" under the banking agencies' prompt corrective action framework in the case of insured depository institutions; and (iii) any other applicable capital or leverage requirements.

On February 8, 2019, the Office of the Comptroller of the Currency, the Board of Governors of the Federal Reserve Board, and the FDIC published for comment a proposed rule to implement the provisions of Section 201 of the Regulatory Relief Act. Under the proposal, a qualifying community banking organization would be defined as a deposit institution or depository institution holding company with less than \$10 billion in assets and specified limited amounts of off-balance sheet exposures, trading assets and liabilities, mortgage servicing assets, and certain temporary difference deferred tax assets. A qualifying community banking organization would be permitted to elect the CBLR framework if its CBLR is greater than 9%. The proposed rulemaking also addresses opting in and opting out of the CBLR framework by a community banking organization, the treatment of a community banking organization that falls below the CBLR requirements and the effect of various CBLR levels for purposes of the prompt corrective action categories applicable to insured depository institutions. Advanced approaches banking organizations (generally, institutions with \$250 billion or more in consolidated assets) are not eligible to use the CBLR framework.

The Corporation continues to analyze the changes implemented by the Regulatory Relief Act, including the CBLR framework included in the recently proposed rulemaking. The Corporation does not believe, however, that such changes will materially impact the Corporation's business, operations, or financial results.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The most significant market risk to which the Corporation is exposed is interest rate risk. The primary business of the Corporation and the composition of its balance sheet consist of investments in interest earning assets (primarily loans and securities), which are funded by interest bearing liabilities (deposits and borrowings), all of which have varying levels of sensitivity to changes in market interest rates. Changes in rates also have an impact on the Corporation's liquidity position and could affect its ability to meet obligations and continue to grow.

The Corporation employs various management techniques to minimize its exposure to interest rate risk. An Asset Liability Management Committee, consisting of key financial and senior management personnel, meets on a regular basis. The Committee is responsible for reviewing the interest rate sensitivity and liquidity positions of the Corporation, reviewing projected sources and uses of funds, approving asset and liability management policies, monitoring economic conditions, and overseeing the formulation and implementation of strategies regarding balance sheet positions.

Simulation of net interest income is performed for the next twelve-month period. A variety of interest rate scenarios are used to measure the effects of sudden and gradual movements upward and downward in the yield curve. These results are compared to the results obtained in a flat or unchanged interest rate scenario. Simulation of net interest income is used primarily to measure the Corporation's short-term earnings exposure to rate movements. A "shock" is an immediate upward or downward movement of interest rates. The shocks do not take into account changes in client behavior that could result in changes to mix and/or volumes in the balance sheet, nor do they account for competitive pricing over the forward 12-month period. The Corporation applies these interest rate "shocks" to its financial instruments up and down 100, 200, 300, and 400 basis points. A 400 basis point decrease in interest rates cannot be simulated at this time due to the historically low interest rate environment.

The following table summarizes the expected impact of interest rate shocks on net interest income as well as the Corporation's policy limits at each level. All scenarios with the exception of a decrease of 100 basis points were within policy limits at March 31, 2019. The -100 scenario is expected to return to within policy limit during 2019.

Change in Interest Rates (basis points)	Annual Change in Net Interest Income (in thousands)	% Change in Net Interest Income	% Change Policy Limit
+100	\$ 3,270	5.04%	(5.00)%
-100	\$ (3,561)	(5.49)%	(5.00)%
+200	\$ 6,527	10.06%	(15.00)%
-200	\$ (6,813)	(10.50)%	(15.00)%
+300	\$ 9,762	15.04%	(25.00)%
-300	\$ (10,051)	(15.49)%	(25.00)%
+400	\$ 13,108	20.20%	(35.00)%

#### Item 4. Controls and Procedures

The Corporation carried out an evaluation, under the supervision and with the participation of the Corporation's management, including the Corporation's Chief Executive Officer and Treasurer, of the effectiveness of its disclosure controls and procedures, as defined in Exchange Act Rules 13a-15(e) and 15d-15(e). Based upon the evaluation, the Corporation's Chief Executive and Chief Financial Officers concluded that, as of March 31, 2019, the Corporation's disclosure controls and procedures were effective. The Corporation's disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that information required to be disclosed in the Corporation's reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. A control system, no matter how well conceived and operated, must reflect the fact that there are resource constraints and that the benefits of controls must be considered relative to their costs, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

There has been no change in the Corporation's internal control over financial reporting that occurred during the three months ended March 31, 2019, that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## Part II—OTHER INFORMATION

### Item 1. Legal Proceedings

The Corporation and PeoplesBank are involved in routine litigation incidental to their business. In the opinion of management, there are no legal proceedings pending against the Corporation or any of its subsidiaries which are expected to have a material impact upon the consolidated financial position and/or operating results of the Corporation. Management is not aware of any adverse proceedings known or contemplated by government authorities.

### Item 1A. Risk Factors

There have been no material changes to the risk factors as previously disclosed in Item 1A – Risk Factors – in our Annual Report on Form 10-K for the year ended December 31, 2018.



**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The Corporation relies on its subsidiary PeoplesBank, A Codorus Valley Company, for dividend distributions, which are subject to restrictions as reported in Note 9—Regulatory Matters of the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2018.

The Corporation has a Share Repurchase Program (Program), which was authorized in 1995, and has been periodically amended, to permit the purchase of up to a maximum of 4.9 percent of the outstanding shares of the Corporation’s common stock at a price per share no greater than 200 percent of the latest quarterly published book value. On February 13, 2018, the Corporation cancelled the prior Program and authorized a new Share Repurchase Program (2018 Program), to permit the purchase of up to a maximum of 4.9 percent of the outstanding shares of the Corporation’s common stock at a price per share no greater than 150 percent of the latest quarterly published book value. For the three month period ended March 31, 2019 the Corporation had not acquired any of its common stock under the current repurchase program. No shares were repurchased in 2018 under the 2018 Program.

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Mine Safety Disclosures**

This Item 4 is not applicable to the Corporation.

**Item 5. Other Information**

None

## Item 6. Exhibits

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
<u>3.1</u>	<u>Amended Articles of Incorporation (Incorporated by reference to Exhibit 3.1 to the Quarterly Report on Form 10-Q for June 30, 2018, filed with the Commission on August 6, 2018)</u>
<u>3.2</u>	<u>Amended By-laws (Incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on January 12, 2016)</u>
<u>10.1</u>	<u>Supplemental Executive Retirement Plan by and among Codorus Valley Bancorp, Inc., PeoplesBank, A Codorus Valley Company and Diane Baker, dated January 29, 2019 (incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed with the Commission on February 4, 2019)*</u>
<u>10.2</u>	<u>Bank Contribution Deferred Compensation Agreement by and among Codorus Valley Bancorp, Inc., PeoplesBank, A Codorus Valley Company and Craig L. Kauffman, dated February 21, 2019 (incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed with the Commission on February 27, 2019)*</u>
<u>10.3</u>	<u>Elective Deferred Compensation Plan, dated February 21, 2019 (incorporated by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed with the Commission on February 27, 2019)*</u>
<u>31.1</u>	<u>Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – filed herewith.</u>
<u>31.2</u>	<u>Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – filed herewith.</u>
<u>32</u>	<u>Certification of Principal Executive Officer and Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – filed herewith.</u>
101	Financial statements from the Quarterly Report on Form 10-Q of Codorus Valley Bancorp, Inc. for the quarter ended March 31, 2019, formatted in XBRL: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income (iii) the Consolidated Statements of Comprehensive Income (iv) the Consolidated Statements of Cash Flows, (v) the Consolidated Statements of Changes in Shareholder's Equity, and (vi) the Notes to Consolidated Financial Statements – filed herewith.

\*Management contract or compensation plan or arrangement required to be filed or incorporated as an exhibit.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Codorus Valley Bancorp, Inc.  
(Registrant)

May 8, 2019

Date

/s/ Larry J. Miller

Larry J. Miller  
Chairman, President  
and Chief Executive Officer  
(Principal Executive Officer)

May 8, 2019

Date

/s/ Larry D. Pickett

Larry D. Pickett, CPA  
Treasurer  
(Principal Financial and Accounting Officer)

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## Section 2: EX-31.1 (CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT SECTION 302)

### EXHIBIT 31.1 Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Larry J. Miller, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Codorus Valley Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent

functions):

- a) All significant deficiencies and material weaknesses in the design or operation of the internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2019

/s/ Larry J. Miller  
Larry J. Miller, Chairman,  
President and Chief Executive Officer  
(Principal Executive Officer)

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## **Section 3: EX-31.2 (CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT 302)**

### **EXHIBIT 31.2 Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Larry D. Pickett, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Codorus Valley Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent

evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- a) All significant deficiencies and material weaknesses in the design or operation of the internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2019

/s/ Larry D. Pickett  
Larry D. Pickett, CPA  
Treasurer  
(Principal Financial and Accounting Officer)

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## **Section 4: EX-32 (CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER PURSUANT SECTION 906)**

### **EXHIBIT 32**

#### **Certification of Principal Executive Officer and Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

The certification set forth below is being submitted in connection with the Quarterly Report of Codorus Valley Bancorp, Inc. (the "Company") on Form 10-Q for the period ended March 31, 2019, as filed with the Securities and Exchange Commission (the "Report"), for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code.

Larry J. Miller, the Chief Executive Officer, and Larry D. Pickett, the Principal Financial Officer, of the Company, each certifies that, to the best of his knowledge:

1. the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 8, 2019

/s/ Larry J. Miller  
Larry J. Miller, Chairman,  
President and Chief Executive Officer  
(Principal Executive Officer)

/s/ Larry D. Pickett  
Larry D. Pickett, CPA  
Treasurer  
(Principal Financial and Accounting Officer)

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